Vancouver School Board Resource Allocation Review

Final Report March 7, 2012



This report is issued by PricewaterhouseCoopers LLP ("PwC") to the Senior Management of Vancouver School Board ("VSB") and the Board of Trustees in connection with the Resource Allocation Review. This report was prepared by PwC for the sole and exclusive use of the VSB and the Board of Trustees. PwC accepts no liability or responsibility whatsoever to any third parties which may arise from their reliance on the contents of this report.

Our work did not constitute an audit conducted in accordance with generally accepted auditing standards, an examination of internal controls or other attestation or review services in accordance with standards established by the Canadian Institute of Chartered Accountants ("CICA"). Accordingly, we do not express an opinion or any other form of assurance on the financial or other information, or operating and internal controls, of VSB.

Our work was based primarily on information supplied by the management of VSB and was carried out on the basis that such information is accurate and complete. Information was not subject to checking or verification procedures, except to the extent expressly stated to form part of the scope of our work. In particular, PwC did not assess the accuracy or completeness of the Fiscal Year 2012/2013 budget deficit as presented by the Vancouver School Board.

We make no representation regarding the sufficiency of our work either for the purposes for which this report has been requested or for any other purpose.

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Executive Summary

Vancouver School Board ("VSB") is expected to incur an operating funding shortfall of \$8.0 to \$8.5 million in Fiscal Year 2012/13. PricewaterhouseCoopers LLP ("PwC") was engaged to conduct a Resource Allocation Review providing VSB an examination of services and identifying opportunities for increased cost effectiveness, cost efficiency and opportunities for additional revenue that will help address the projected 2012/2013 budget year shortfall and assist in aligning to their long-term strategic vision. Through structured interviews with VSB staff, documentation review, and comparative assessments to peer school boards, PwC identified a potential of approximately \$16.3 million in annually recurring short-term deficit reductions and long-term savings. These identified items are meant to assist Vancouver School Board in determining how to best reallocate its limited resources with the focus on enabling students to reach their intellectual potential in a challenging yet ideal learning environment. The findings were identified across three themes: Short-Term Items, Long-Term Items and Strategic Initiatives.

Short-Term items are defined as initiatives that can be initiated but not necessarily finalized within the next budget year. These items are identified as having low complexity considerations, minimal capital investment requirements and a potential realization of benefits during the year. They total approximately \$12.3 million and serve to strategically align the services provided by Vancouver School Board with the core priorities of both the school board and the BC Ministry of Education. Furthermore, opportunities were assessed where reduction to scope of services could be done while maintaining the requisite outcomes, as well as assessing services that are not part of VSB's core mandate. Focal areas of further assessment relate primarily to:

- Sourcing Process: Review purchasing standards to utilize and negotiate further purchasing discounts.
- Adult and Continuing Education: Review financial sustainability of the programs and how they align with the school board's core mandate and future strategic vision.
- Employee Wellness Management: Assess management and monitoring of employee wellness and associated absenteeism rates.

These specific areas were identified to have approximately \$7.1 million in potential deficit reductions which is expected to be accrued over multiple years.

Additionally, long-term items of \$4.0M are classified based on their high level of implementation complexity, moderate to high capital investment requirements and an unlikely realization of benefits during the year. Assessment of the school board's infrastructure and service provisions were examined to streamline areas for increased efficiencies, reduced duplication and defragmentation of service delivery while maintaining the same high quality level and scope of services currently being provided. Key long-term items that need to be taken into further consideration include:

- Additional Enrolment Opportunities: Leverage key demographical and geographical data to assist in strategic decision making in enrolment across the school sites.
- Redeployment of Properties: Assess underutilized space figures, seismic risks, proximity to alternative locations and multi-purpose usage objectives to determine how best to redeploy properties.

These areas have the potential to further provide VSB with \$3.3 million in long-term savings.

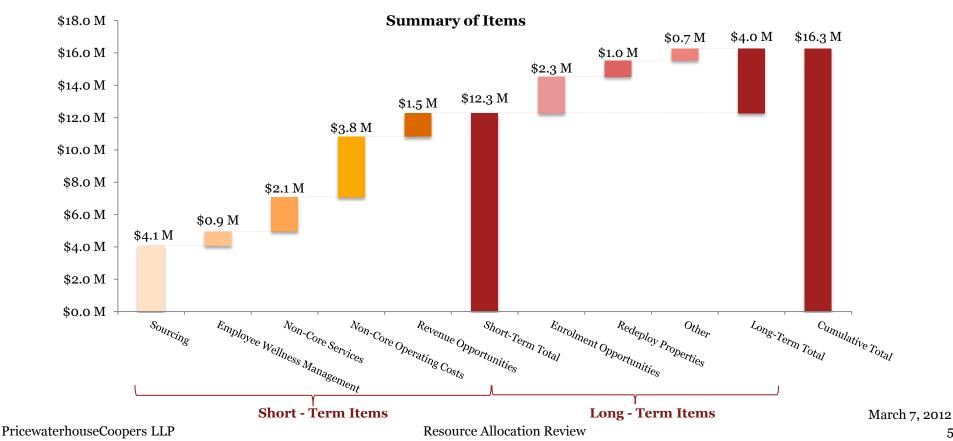
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Executive Summary

Finally, strategic initiatives were identified to further strengthen the overarching framework of the school board and increase the likelihood of successful implementation of key initiatives while continuing to align operations to the overall strategic plan.

All findings provided in this report are based on empirical evidence, external research and the experience of the management of VSB. As such, PwC recommends Vancouver School Board give due consideration to these opportunities and the importance to its core vision as summarized through four fundamental goals:

- \geq Students are fully engaged in learning,
- All students are included and have the opportunity to succeed, \geq
- Communities, families and educational partners are effectively engaged in supporting student success, and \geq
- VSB is efficient, effective and sustainable. \geq



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1.0 Introduction

1.1 Purpose

Vancouver School Board ("VSB") contracted PricewaterhouseCoopers LLP ("PwC") to conduct a Resource Allocation Review focusing on all aspects of VSB's operations excluding those specifically required by legislation or existing contractual agreements. The review was aimed to include an analysis of the current state, areas of further assessment for deficit reduction, potential outcomes and key considerations for implementation with a focus on impact to stakeholders and linkages to the strategic plan.

1.2 Scope and Limitations

As per the General Supply Agreement Professional Services, the scope of this project was to conduct an examination of services and identify opportunities for increased cost effectiveness, cost efficiency and opportunities for additional revenue that will help address the projected 2012/2013 budget year shortfall. The expected outcomes of the review include:

- An assessment of the current state of the service areas; and
- Options and recommendations for an optimal future state based on the current state observations.

2.1 Provincial Context

- The provincial 2012 Budget and Fiscal Plan has set an objective of balancing the provincial budget by 2013/14 while continuing to reinforce the importance of the education system in British Columbia.
- The province is maintaining K-12 operating funding at \$4.7B with incremental funding of \$165M over the next three years.
- The education and health sector accounts for close to 70% of total provincial expenses and is expected to incur upwards of \$29 billion over the next several years.
- The British Columbia Education Plan looks to better link what students learn at schools to their everyday lives. This includes innovation and flexibility in the learning environment that brings the education system into the 21st century.
- The Ministry recently announced that the funding allocation formula will change for 2012/13, with expected additional funding for Community LINK and small school districts for low enrolment factors. Changes to the calculation of the transportation supplement and protection of funding are also expected.
- The Ministry has acknowledged that approximately \$840 million is spent annually in the K-12 public school sector on non-core costs, including district administration, operations and maintenance, and transportation services. To reinvest these costs into supporting student learning, they have identified a potential to transition towards shared service approaches to help manage these costs and attain potential cost savings of up to 8%.

2.0 Context and Background

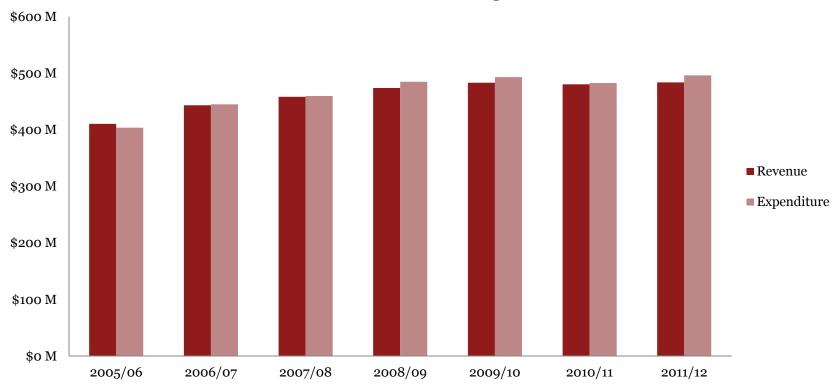
2.2 Vancouver School Board Background

- Changes in the demographic profile of Vancouver have contributed to the continuous enrolment decline at Vancouver School Board and the trend is projected to continue to 2014/15. Enrolment has decreased over 6% from 2002/03 to 2010/11 while student enrolment in Independent Schools have increased.
- VSB not only receives less provincial funding as a result of decreased enrolment but also faces underutilized school capacity.
- Approximately 94% of the school board's revenue is through provincial grants. The means to spend these funds is highly regulated by provincial legislation, existing contracts or collective agreements and is not open to the budgetary discretion of the school board. This accounts for over 65% of the operating budget.
- Despite the school board's continuous effort in increasing cost efficiencies, VSB is expecting to face a major challenge in 2012/13 with an initial estimated shortfall of \$14 million, or close to 3% of the prior year's operating budget. Based on projected surpluses for the current year this amount is estimated to decrease to approximately \$8.0 to \$8.5 million and will be finalized on March 26, 2012.
- In spite of all these factors, Vancouver School Board has been able to provide an open, welcoming learning environment to foster educational growth in the city. VSB must continue to consider the financial sustainability of services provided to ensure all learners continue to receive a high quality education.

2.0 Context and Background

Budget Pressures

Historical data has proven that funding is not sufficient to cover the operating expenditures of the school board. Salary and benefit increases, inflation and enrolment changes are the main contributors to the structural shortfall. As a result, Vancouver School Board has chosen to use one-time items to balance the budget. However, this is not financially sustainable as they only temporarily address the shortfall for the current year.



VSB Historical Budget

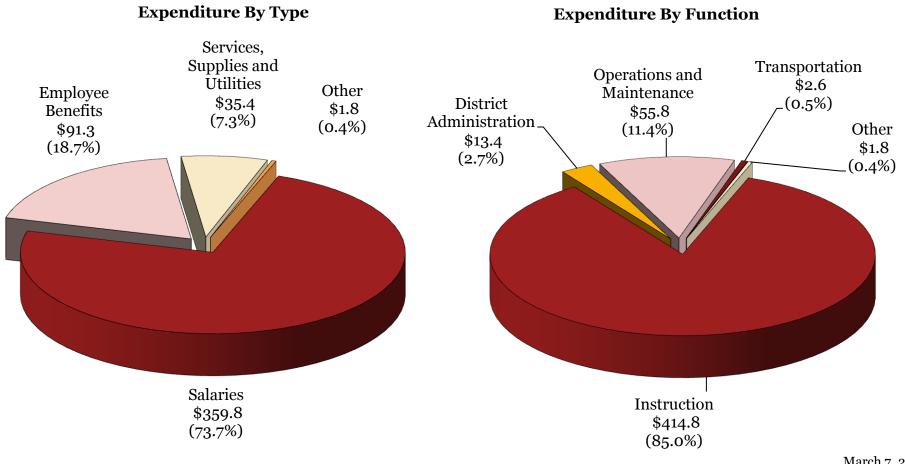
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Resource Allocation Review

2.0 Context and Background

Expenditure Breakdown

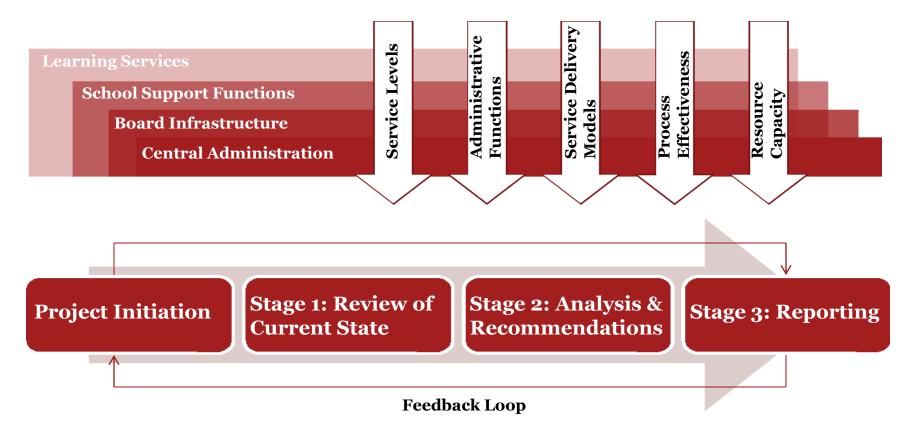
Over 92% of expenditures by type in FY12 are related to employee salaries and benefits. 85% of expenditures by function are related to instruction which includes salaries and benefits for teachers, principals, vice-principals, educational assistants, support staff and other professional staff. Over 65% of the operating budget is regulated by provincial legislation, existing contracts or collective agreements.



3.0 Approach

3.1 Overview

A three-staged approach was used to conduct the assessment with feedback loops to VSB stakeholders throughout the project. Vancouver School Board outlined four functional areas for review with each area encompassing five dimensions of analysis. Our approach was to conduct the review by function, covering all five dimensions within each function.



3.0 Approach

3.2 Scope

The scope of this project was to assess service offerings and departments of the school board to highlight areas of opportunity for addressing the projected budget deficit. Although further assessment is required to identify areas of opportunity within the terms of the collective agreements, it was considered out of scope for the purposes of this review. Due consideration was also given to legislative regulations, other agreement constraints and the school closure moratorium during the Resource Allocation Review.

In Scope						
Central Administration			Education Administration	Facilities	Information Technology	Revenue Generation
Office of the Superintendent	Finance and Administration	Human Resources	School Support Functions	Maintenance & Construction	Information Technology	International Education
Governance Model	Reporting & Compliance	Planning & Policy Compliance	School Offices	Operations	Infrastructure	Continuing Education
Decision-Making Process	Accounting & Treasury	Staff On boarding & Off boarding	District Learning Services	Planning & Facilities	Service Delivery & Operations	Rentals & Leases
Accountability	Budgeting & Forecasting	Succession Planning	District Field Services		*	Miscellaneous Grants
Strategic Planning	Project / Risk Management	School Staffing & Allocation	Other Learning Services			
Stakeholder Engagement	Payroll & Benefits	Health & Safety		Out of s	Scope	
	Finance – Business IT	Labour Relations		Collec		
	Records Management	Employee Performance		Provincial Form	Funding	
	Purchasing & Admin Services	Attendance Management		Provincial L	egislation	

3.0 Approach

3.3 Information Gathering

Over the course of a seven-week period, PwC conducted a review of all functional areas in scope. Opportunities for cost reduction and revenue generation were developed using information from a variety of sources including:

- Over 40 on-site interviews and workshops with Trustees, District Management, key staff of in-scope departments, various committees, school administration and union representatives;
- Over 150 documents provided by VSB, including numerous business reviews and studies internally prepared by the school board;
- External research with public sector subject matter advisors; and
- Comparative analysis using external data from peer school boards.

3.4 Organization of Opportunities

Through the information gathering activities outlined, a number of proposed items were evaluated based on their alignment with the engagement scope. Specifically, each opportunity was evaluated using four lines of evidence to determine their suitability for further assessment:

- Support of the findings through Vancouver School Board documentation;
- Support of the findings through external research and subject matter advisors;
- Support of the findings through a comparative analysis of peer school boards, where applicable; and
- Agreement with the District Management Team as to the operational feasibility of the items.

Items deemed most appropriate for further consideration were included in this report and have been organized into three themes.

Part A. Short-Term Items

- Items that can be initiated but not necessarily finalized within the next budget year;
- Items identified as having low complexity considerations, minimal capital investment requirements and a potential realization of benefits during the year. Items are further refined based on whether it would have an impact on the operating budget;
- Items that strategically align the services provided to the core priorities of the school board and Ministry of Education;
- Items to reduce the scope of the services provided while maintaining the requisite outcomes; and
- Items to refocus services towards the school board's core mandate.

Part B. Long-Term Items

- Items that have a high level of implementation complexity, moderate to high capital investment requirements and an unlikely realization of benefits during the year;
- Items to streamline and/or restructure the school board to increase efficiency, reduce duplication and eliminate fragmentation of service delivery while maintaining the same level of services; and
- Items to increase the efficiency of specific services that are currently provided.

Part C. Strategic Initiatives

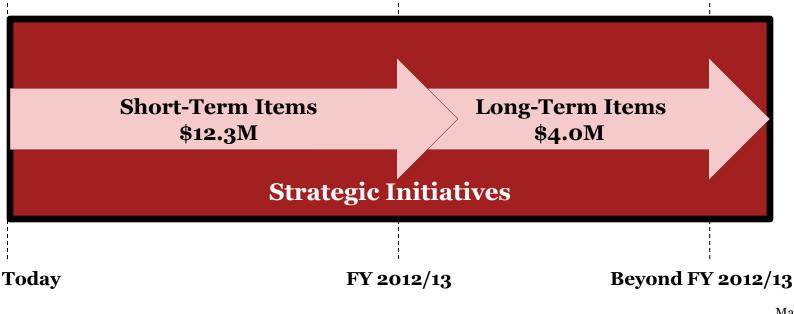
- Overarching initiatives that form the foundation to implement other initiatives successfully;
- Initiatives to provide a platform to gain efficiencies and effectiveness; and
- Initiatives to more closely align VSB processes and procedures to the overall strategic plan.

4.0 Themes of Findings

Part A outlines ten (10) cost reduction and three (3) revenue generation items that were identified for further consideration in balancing the 2012/13 budget. These opportunities total approximately \$12.3 million. **Part B** identifies five (5) items totaling \$4.0 million that were classified as long-term and could be considered for financial sustainability in future budget years.

Finally, there are eleven (11) overarching initiatives that comprise the third category - **Part C**. These initiatives are strategic in nature and do not necessarily have a quantifiable impact attached to them but are critical to forming the foundational framework to implement the short and long-term items successfully.

All of the findings identified were reviewed to ensure they directly link to the Vancouver School Board's strategic plan and their focus on efficiency, effectiveness and sustainability. Next steps have also been identified to assist VSB in utilizing the findings in this report to continue sustaining the positive learning environment that currently exists today.



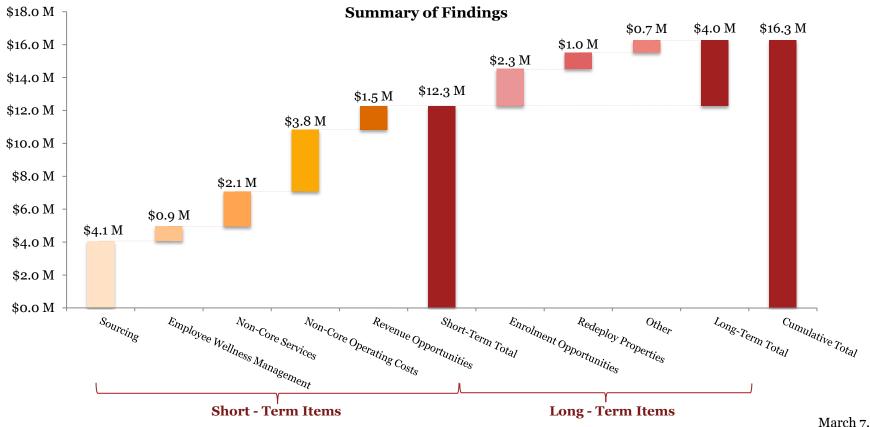
4.0 Themes of Findings

Findings by Theme

There are approximately \$12.3 million in cost reduction/revenue generation opportunities described in **Part A** of this report. Approximately 40% of these cost reductions can be achieved through a review of the sourcing process and employee wellness management. The remaining opportunities involve a review of non-core services and operating costs (48%) and revenue generation items (12%).

Part B also identifies \$4.0 million in long-term items with the majority of the cost savings and revenue generation arising from additional enrolment opportunities and a review of school property redeployment. Further findings around technological upgrades to transition the district into a 21st century learning environment were also addressed.

All identified items are meant to examine operating costs and revenues to address the budget shortfall in the next fiscal year and beyond.

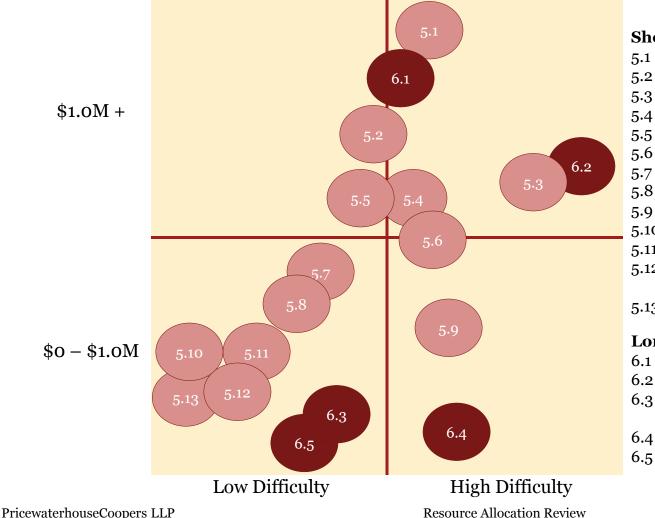


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4.0 Themes of Findings

PwC independently assessed each item according to the potential savings impact and difficulty of implementation, which takes into consideration infrastructural prerequisites, level of complexity, resource requirements, and experiences from past implementations. In conjunction with the long-term strategic vision, VSB should consider all these variables when prioritizing the findings and determining which items to further pursue. Short-term items in the lower left quadrant can be promptly addressed to achieve smaller savings immediately and with minimal difficulty. Items in the upper right quadrant represent greater savings areas which will require a higher level of implementation planning to fully realize the savings.



Short-term Items

- 5.1 Sourcing
- 5.2 Adult Education
- 5.3 Continuing Education
- 5.4 Employee Wellness Management
- 5.5 Cafeteria Costs
- 5.6 Britannia Operating Costs
- 5.7 Leasing Costs
- 5.8 Space Utilization and Alternative Use
- 5.9 Mileage Reimbursement Costs
- 5.10 Cash and Investment Management
- 5.11 Bus Fare Reimbursement Costs
- 5.12 International Baccalaureate Program & Advanced Placement Exams
- 5.13 Printing and Copying Costs

Long-term Items

- 6.1 Additional Enrolment Opportunities
- 6.2 Redeployment of VSB Properties
- 6.3 VOIP Telephone and Voicemail Services
- 6.4 Digital Media
- 6.5 Records Management

Part A outlines 10 cost reduction and 3 revenue generation opportunities that were identified for further consideration in balancing the 2012/13 budget at VSB. These opportunities total approximately \$12.3 million.

- 5.1 Sourcing
- 5.2 Adult Education
- 5.3 Continuing Education
- 5.4 Employee Wellness Management
- 5.5 Cafeteria Costs
- 5.6 Britannia Operating Costs
- 5.7 Leasing Costs
- 5.8 Space Utilization and Alternative Use
- 5.9 Mileage Reimbursement Costs
- 5.10 Cash and Investment Management
- 5.11 Bus Fare Reimbursement Costs
- 5.12 International Baccalaureate Program & Advanced Placement Exams
- 5.13 Printing and Copying Costs

5.1 Sourcing

VSB has an electronic procurement (ePro) system used to leverage discounts, centralize purchasing and set purchasing standards. However, the school board faces challenges implementing consistent purchasing procedures district-wide. VSB should consider how to best standardize purchasing procedures for district departments and schools, as well as assess where further purchasing discounts could be negotiated. This can help the school board achieve up to \$4.1 million in annual savings and improve the effectiveness of the sourcing process to be more responsive to learning and teaching needs.

5.2 Adult Education

VSB operates six adult education centers and eleven outreach programs with flexible schedules to meet the needs of adult students. However, the multiple locations and the operational demand from the self-paced program limit VSB's ability to maintain a financially sustainable Adult Education program. By reviewing the operating efficiency of each site and consolidating the self-paced program to certain adult education centers, VSB could achieve up to \$1.2 million in savings per year to improve the financial condition of the program while continuing to serve the needs of students.

5.3 Continuing Education

VSB currently offers a wide variety of interest courses as part of its non-core services in a highly competitive market. However, the shortfall of the revenue generated from the program adds financial burden to the school board's overall educational service delivery. VSB should assess the impact of discontinuing these courses with the purpose of realigning VSB's resources to its core services. The potential savings of up to \$910K could help VSB reallocate its current resources to increase responsiveness to student learning needs.

5.4 Employee Wellness Management

The school board's Employee Attendance Support Program (EASP) was developed to provide guidelines for supporting and addressing workplace attendance through increased levels of communication, awareness and interaction with employees. VSB should consider assessing the viability of a district-wide deployment of EASP and to monitor, manage and promote employee wellness to reduce absenteeism and better serve student learning needs. This has potential savings of up to \$890K per year.

5.5 Cafeteria Costs

VSB operates 17 teaching and non-teaching cafeterias and offers School Meal Programs for eligible students. The school board is upstanding in supporting student health and wellness through access to nutritious meals. However, food services are not part of their core offerings and there have been challenges in recovering cafeteria operating costs. VSB should consider the impact of implementing alternative service delivery models for the non-teaching cafeterias and assessing the costing model for the School Meal Program. They can achieve up to \$890K in savings annually which can be reallocated towards meals for more vulnerable students along with their core educational services.

5.6 Britannia Operating Costs

VSB provides building operations and maintenance services to the Britannia Community Services Centre with other parties through a cost sharing agreement to provide quality facilities to students and neighboring communities. The agreement has not been updated in over 30 years and certain terms may not be relevant in the current operating environment. VSB and their partners should consider a reevaluation of the agreement terms to assess the fairness to all parties. This can result in up to \$850K of potential operating cost reductions.

5.7 Leasing Costs

VSB leases several properties to accommodate Adult Education and Alternative programs. Although there are advantages to offering the programs at the desired locations, there are significant leasing costs that come with it. The school board should consider reviewing the current leasing arrangements and whether there are suitable location alternatives at VSB owned properties. This could potentially result in up to\$670K of annual cost savings which could be reallocated to learning environments that would continue to support student engagement.

5.8 Space Utilization and Alternative Use

VSB has performed extensive analysis around additional opportunities for multi-purpose usage of their properties. Progressive changes have been made to rental rates to keep facility rentals sustainable but the rental rates continue to be lower than comparable public organizations and in some cases are not covering the related operating costs. VSB should consider assessing the viability of implementing a cost-recovery model for its facility rental programs and to proceed with their intention of multi-purpose usage of schools. Alternative scheduling, including a year-round schooling calendar should also be considered with the educational mandate at the forefront. This can potentially help VSB achieve \$610K in additional revenue per year while keeping rates at an equitable level for public accessibility.

5.9 Mileage Reimbursement Costs

VSB has a policy to compensate individual employees who use personal vehicles for business purposes on a per kilometer basis. Depending on the frequency of vehicle usage and requirement of transporting tools, various rates may be applicable. Unclear eligibility guidelines have led to cost uncertainty associated with mileage reimbursement. VSB should consider reviewing the reimbursement policy to clarify the eligibility status of the various rates, which could potentially achieve up to \$590K of savings.

5.10 Cash and Investment Management

VSB transacts with various bank service providers and has numerous bank accounts both centrally and at the school-level. In addition, the school board has an investment policy that has not been updated for over 13 years. As a result, there are higher banking service fees and a limit on investment returns. VSB should consider centralizing school-level banking services to leverage economies of scale and reviewing the relevancy of their investment policy. This could potentially result in \$490K of additional cost savings and revenue generation.

5.11 Bus Fare Reimbursement Costs

The school board's bus fare reimbursement policy was designed to provide transportation for students who meet certain criteria. However, the subjective nature of the criteria brings challenges for VSB to control the costs, especially given their positive virtue to provide equitable learning access for all students. VSB should consider reviewing the reimbursement criteria to provide objective guidance on student eligibility status. This could potentially result in \$450K of cost reduction and would help ensure that reimbursements are allocated to those that require it.

5.12 International Baccalaureate Program & Advanced Placement Exams

The IB Program has been very successful at the Vancouver School Board and is envisioned to continue its success in the future. VSB should consider implementing an Academy and Exam fee structure in the IB Diploma Program and Advanced Placement Exams to offset some of the operating costs. This would help improve the financial sustainability to continue offering the programs into the future. This can result in up to \$350K in revenue generation per year.

5.13 Printing and Copying Costs

VSB operates an in-house printing service to support administrative and learning needs. In addition, there are over 3,000 printing and copying devices across the schools, which combined with minimal printing guidelines places a financial burden on the school board. VSB should develop and communicate standardized printing guidelines to reduce printing costs and should further consider replacing less efficient printers with higher efficiency models. This would improve the financial and environmental sustainability of the school board and potentially save up to \$300K on printing costs.

6.0 Summary of Long-Term Items

Part B identifies \$4.0 million of items that were classified as long-term and could be considered for financial sustainability in future budget years. The savings associated with these findings will not be realized in the 2012/13 budgeting cycle but consideration should be given to implementing these items as part of the school board's long-term operational objectives.

- 6.1 Additional Enrolment Opportunities
- 6.2 Redeployment of VSB Properties
- 6.3 VOIP Telephone and Voicemail Services
- 6.4 Digital Media
- 6.5 Records Management

6.0 Summary of Long-Term Items

6.1 Additional Enrolment Opportunities

VSB is performing a Sectoral Review to provide a central repository for demographical and geographical data. This would assist in strategic decision making, including enrolment, staffing, and utilization of school space decisions. Utilizing this data to forecast potential International Education enrolment can generate up to \$2.3 million in additional student enrolment.

6.2 Redeployment of VSB Properties

Vancouver School Board has performed a comprehensive, detailed analysis around redeploying property taking into factors such as underutilized space, seismic risks, proximity to alternative locations and multipurpose usage. Based on the analysis and key figures from the VSB School Closure Report prepared in 2010, the school board should consider the impact of the redeployment of properties which can help VSB achieve over \$1 million in annual savings and to balance both the educational and fiscal environment.

6.3 VOIP Telephone & Voicemail Services

VSB has outdated telephone equipment that does not align them with the long-term vision of their district and the need for innovative change and modernization of education. Through an assessment of their telecommunication needs, VSB can save up to \$430K in operating costs through the implementation of Voice Over Internet Protocol services. This would help build the back office technological infrastructure needed to support a 21st century learning environment in the classrooms.

6.0 Summary of Long-Term Items

6.4 Digital Media

VSB has placed an emphasis on the importance of educational media and instructional support and this has historically been maintained through textbook, VHS and DVD purchases. Transitioning into the future, this will not align with the long-term vision of their district as well as the BC Government's Education Plan. VSB should consider assessing the viability of implementing digital media as a long-term strategy. This can help achieve up to\$230K in savings per year and promote the implementation of technology to enhance teaching and student learning.

6.5 Records Management

VSB has established an objective of maintaining a central repository for document storage to ensure compliance to legislated retention procedures. The current physical document storage system is labor intensive and is running at a sub-efficient level. VSB should consider assessing the long-term costs and benefits of implementing an electronic records management system with legislated record retention procedures and staffing related union agreements in mind. By implementing this, VSB could potentially save up to \$80K annually and allow the school board to reallocate the savings to student learning opportunities.

Part C includes overarching opportunities that are strategic in nature and identified as fundamental areas that Vancouver School Board should consider assessing to better serve students for future years.

- 7.1 Operational Planning
- 7.2 Shared Services / Outsourcing
- 7.3 IT Strategic Planning
- 7.4 Application and Systems Integration
- 7.5 Budget Monitoring and Accountability
- 7.6 Partnership Opportunities
- 7.7 Organizational Structure
- 7.8 Succession Planning / Transition Process
- 7.9 Service Consolidation of Accounts Payable
- 7.10 Sustainability
- 7.11 Enterprise Risk Management

7.1 Operational Planning

Vancouver School Board should consider developing divisional operating plans which link directly to the Five-Year Strategic Plan. This would serve as the governance framework foundation to enable proactive prioritization and implementation of initiatives. VSB should further consider developing a rigorous accountability model and updating documents around the school board's policies, procedures and plans. This can help VSB prioritize key initiatives and align resources accordingly to meet their Strategic Plan.

7.2 Shared Services / Outsourcing

To better support instruction at all schools and education centers, VSB operates a centralized model for the majority of administrative functions including payroll, transactional HR, benefits administration, procurement, and information technology (IT). However, some of these functions and operations also exist at the school-level which create redundancies and duplication of work. VSB should consider assessing the viability of implementing an alternative shared service model to deliver administrative services that can increase efficiencies and promote transparency. Using Ministry estimates of 3% to 8% in potential savings, VSB could achieve up to \$320K in cost reductions per year. VSB can also explore the possibility of hosting and support other organizations' functions as a potential means of raising additional funds.

7.3 IT Strategic Planning

VSB has recognized the need to develop an IT Strategic Plan several years ago. The absence of a clearly defined IT Strategic Plan results in opportunities around system integrations, workflow, project prioritization, technological training, and centralized services, where available. VSB should consider the benefits of formally articulating a vision and strategy for the use of technology to ensure they have the tools and infrastructure available to support students needs and bring the learning environment in line with the long-term provincial education plan.

7.4 Application and Systems Integration

VSB has made investments in numerous IT systems and applications to support administrative and teaching functions. However, these have historically been performed without a long-term strategic plan which has led to a lack of integration between the systems and regular upgrade requirements. This leads to data quality risks and as such, VSB should consider assessing an upgrade to certain IT systems to take full advantage of an integrated IT environment. They can also explore the possibility of further investing in PeopleSoft to host and support other organizations' functions through centralized virtual access.

7.5 Budget Monitoring and Accountability

VSB utilizes a modified zero based budgeting process to build the operating budget. This includes adjusting prior year service levels for known assumptions and validating with senior management. A well-developed budget process should align the school board's strategic goals to departmental service plans. VSB should consider reviewing the current budget accountability model and facilitating continuous budget planning with more effective budgeting tools. This would help monitor the overall financial position in order to make proactive budgeting decisions linked to the Strategic Plan.

7.6 Partnership Opportunities

Vancouver School Board has a multitude of partnership agreements that have successfully allowed them to build relationships with the community while leveraging cost efficiencies. There are both cost sharing and revenue generating partnership opportunities to consider and VSB should continue their proactive exploration of additional partnership agreements to establish further relationships within the community and also achieve cost efficiencies in the process. Depending on the opportunity there is potential for significant cost savings to be realized.

7.7 Organizational Structure

Vancouver School Board has restructured their organization to best align reporting lines with their long-term strategic vision and service delivery model. Further review of alignment is needed to determine where cross-departmental communications could be improved with the goal of developing internal process efficiencies district-wide.

7.8 Succession Planning / Transition Process

Vancouver School Board strives to build collaborative relationships to support its staff to meet the needs of students and the community. This can be further supported through an assessment of the transition process, both into and within VSB, and succession plans to ensure that appropriate resources and skill sets are available. This will help develop critical skills and foster growth for potential leaders in the organization and in turn enhance the teaching and learning environment district-wide.

7.9 Centralization of Accounts Payable Services

To fully support teaching and learning activities at the school level, VSB has allocated resources across schools to enhance the learning experience. However, some school-level administrative functions that do not directly serve the classroom services can be assessed for centralization, specifically accounts payable functions. VSB should consider the impact of consolidating these functions with Central Administration for added cost efficiencies and for potential savings up to \$180K per year.

7.10 Sustainability

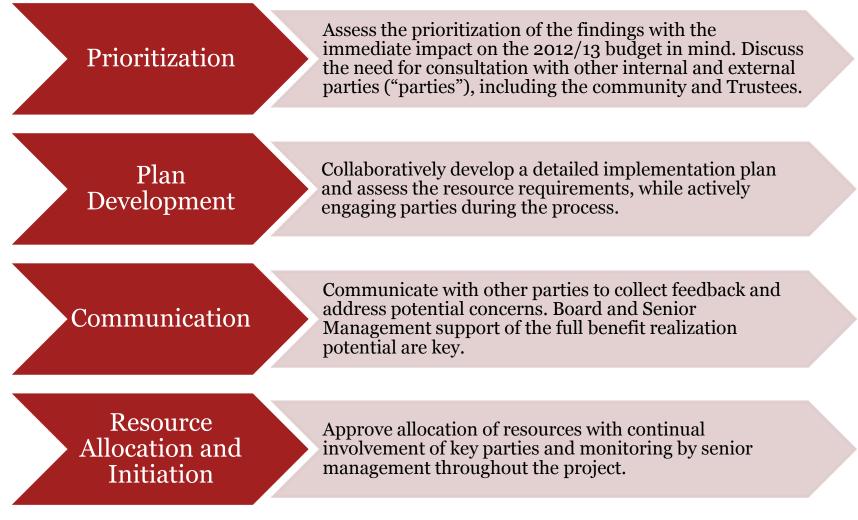
Vancouver School Board has been successful in reducing utilities costs and its carbon footprint through implementation of numerous green initiatives. There are several sustainability initiatives planned and in progress that VSB should consider integrating into core business operations as part of a long-term strategic vision and to demonstrate management leadership on sustainability. It has been conservatively estimated that the various sustainability initiatives can generate potential savings of \$200K annually.

7.11 Enterprise Risk Management

VSB does not have the resources to effectively oversee and manage all types of risk that exist throughout the district. An Enterprise Risk Management model would help assess the overall risk exposure of the school board and VSB should consider the implementation of such a model to provide the framework to create a controlled risk environment where employees are able to work in optimal learning conditions with minimal risk to themselves and students.

8.0 Next Steps

Key considerations for next steps have been provided below to assist Vancouver School Board in taking action to realize the potential benefits from implementation of the findings.



Appendix I

Detailed Description of all Findings

Item 5.1: Sourcing

Function: Purchasing Services

	Opportunity Profile		Synopsis		
Opportunity Size	♥ 1,030,000 ♥ 4,070,000 ☑ Operating Budget Impact Implementation: Moderate e • VSB has an electronic procurement (ePro) process in place		Proposed Actions	• Consider implementing an ePro purchasing policy with strong enforcement, training and support to promote consistent usage.	
Opportunity Type				 Consider implementing P-Cards throughout the schools for certain purchases to assist in improving the school purchase and reimbursement process. 	
Difficulty of In Current State				• CPO contracts should be renegotiated every year rather than through automatic renewal. The orders could also	
	 meant to centralize pu and utilize discounts. throughout the district 74% of the total PO do using paper requisition 32% of identifiable or are processed through of orders are not iden school level and reimb of the order. Textbooks can be pure 	meant to centralize purchasing, set purchasing standards and utilize discounts. However, it is not being fully utilized throughout the district. 74% of the total PO dollar value (\$44M) is still processed using paper requisitions (13% of total number of orders). 32% of identifiable orders are not utilizing discounts and are processed through express pay vouchers. Over \$6.7M of orders are not identifiable as they are purchased at the school level and reimbursed without obtaining full details of the order. Textbooks can be purchased using five different methods, centrally and at the school-level, and tracked in PeopleSoft, One-Write Plus or not at all. Up to 80% of textbook purchases may not be purchased at the central level (up to \$2.2M) and they have potentially over 50 unique textbook vendors. It was communicated that ePro was not very user-friendly and the list of available items does not always meet user requirements, which has led to one-off purchases by		 be processed through PO's as an alternative. Analyze category spend and focus on negotiating contracts based on volume and spending on fewer vendors. Consider monitoring spend and develop KPIs to measure performance. Consider consultation with end user needs to arrive at a suitable list of available items for purchase. Consider further examination into the sourcing process. Average requisition entry to receipt time is 29 days. Bottlenecks exist in various stages of the process and are not identifiable to one specific activity. 	
	 PeopleSoft, One-Writt textbook purchases m level (up to \$2.2M) ar unique textbook vend It was communicated and the list of availabl requirements, which lindividuals. 		Outcomes	 Reduce cost of goods and services through volume aggregation. Increase productivity through utilization of electronic interfaces. Increase cost savings through utilization of discounts and reduction in paper costs. Decrease financial risk through an identifiable audit trail of all school level purchases. 	
users and provides a rebate of 0.79% . was \$10K. Spend for FY11 budget yea accounts for 1% of the total spend.		rebate of 0.79% . Rebates for 2011 FY11 budget year was \$900K. This	Considerations for Implementation	 Controls for P-Cards will need to be implemented. Consider any additional need to monitor and maintain purchase agreements as it was noted that some agreements here agreements as it was noted that some 	
Key Discussion Points		financial risk with the lack of a policy and ineffective tracking of		 agreements have expired. Although the sourcing initiatives can be initiated in the short-term, full benefit realization may not occur until afterwards as additional factors need to be considered. 	

Item 5.1: Sourcing

Function: Purchasing Services

Opportunity Summary					
	Conservativ	ve Estimate	Optimistic	e Estimate	
Opportunity	Operating Budget Impact	Non-Operating Cost Impact	Operating Budget Impact	Non-Operating Cost Impact	
Reduction in non-discounted purchasing costs	\$ 1,630,000	\$ -	\$ 4,070,000	\$ -	
Total	\$ 1,630,000	\$ -	\$ 4,070,000	\$ -	

Item 5.2: Adult Education

Function: Adult Education

Opportunity Profile			Synopsis		
Opportunity Size	\$ 130,000 - \$ 1,	200,000	Proposed Actions	• Consider the impact of consolidating self-paced programs to fewer centres to better align staff and student ratios.	
Opportunity Type	ity ☑ Operating Budget Impact			 Conduct further spend analysis to potentially reduce services and supplies by 15% to 20%. Consider redeploying resources that are currently performing duplicate work. Consider reviewing other Adult Education resources to 	
Difficulty of I	bifficulty of Implementation: Moderate				
Current State	• There are six Adult Educ and eleven outreach pro	grams with flexible		assess efficiencies at the individual centre-level.	
	 which cover outreach programs with nextble scheduling arrangements. VSB offers a self-paced program for students as an alternative to a structured, scheduled class. More than 20% of enrolment is comprised of under-19 students who are working towards graduation completion. Due to the complexity in managing AE enrolment, 		Outcomes	 Provide a more focused offering of self-paced programs. Improve supply and service cost efficiencies. Reduce duplication of work and improve administrative cost efficiencies. Redeploy resources to other core areas of the school board. 	
	 less than 90% of student Due to the difficulty in for projections, historical in allocating staff. This may driver for staffing the AI It was noted that some projections. 	ts are funded. orecasting enrolment formation is used in y not be the most accurate	Considerations for Implementation	 VSB needs to assess whether the provision of AE courses form part of the school board's core services. At a minimum, part of the core mandate would involve supporting the graduation of students under 19 years of age. This should be taken into consideration prior to any decisions on the Adult Education program. There are high expectations from the community to be offered these services. Consideration of staffing decisions will need to comply 	
Key Discussion Points	 Four of the six AE sites a each other in and around Self-paced programs hav teacher ratio throughout Salaries and benefits cos generated revenues of \$1 	d the downtown area. ve a widespread student to t the centres. sts alone exceed the		 with union agreements. Smaller Adult Education centres may not be able to achieve similar economies of scale efficiencies as larger centres. Potential relocation of the Main Street centre may require reconsideration of where Adult Education services would be offered. 	

Item 5.2: Adult Education

Function: Adult Education

Opportunity Summary					
	Conservativ	ve Estimate	Optimistic	e Estimate	
Opportunity	Operating Budget Impact	Non-Operating Cost Impact	Operating Budget Impact	Non-Operating Cost Impact	
Reduction in service and supply costs	\$ 130,000	\$ -	\$ 180,000	\$ -	
Reduction in administrative costs	\$ -	\$ -	\$ 300,000	\$ -	
Consolidation of self-paced programs	\$ -	\$ -	\$ 720,000	\$ -	
Total	\$ 130,000	\$ -	\$ 1,200,000	\$ -	

Item 5.3: Continuing Education

Function: Continuing Education

Opportunity Profile		Synopsis		
Opportunity Size	^y \$ 130,000 - \$ 910,000		Proposed Actions	• Consider the impact of discontinuing Continuing Education programs from VSB offerings.
Opportunity Type ☑ Operating Budget Impact		Outcomes	Ability to focus on core services and higher demand	
Difficulty of In	mplementation:	Moderate – High		 rograms. Redeploy resources to other core areas of the school board.
Current State	 variety of interest of across the school b The operating cost consistently exceed the program. It is difficult to stay organizations provide 	The Continuing Education Program offers a wide variety of interest courses in many locations across the school board's geographical area. The operating costs for Continuing Education consistently exceed the revenues generated from the program. It is difficult to stay market competitive as other organizations provide similar programs as part of their core services and charge less than VSB.		 A significant investment in change and communications strategy must be considered before further action is performed. VSB will need to coordinate input with community organizations for possible transition of offerings to other facilities. There are high expectations from the community to be offered these services. Consideration of staffing decisions will need to comply with union agreements.
Key Discussion Points	school board's core • Other BC school bo	ese courses is not part of the e services. oards have discontinued ion programs to focus on core		 Any reduction in Continuing Education programs will reduce exposure to other VSB offerings. One-time closing costs, indirect cost savings including building overhead, print shop costs, accounting and payroll services will need to be considered. Although the exploration around additional rental opportunities can be initiated in the short-term, full benefit realization may not occur until afterwards as numerous factors and collaboration with the Facilities department need to be taken into consideration.

Item 5.3: Continuing Education

Function: Continuing Education

Opportunity Summary				
	Conservativ	ve Estimate	Optimistic	e Estimate
Opportunity	Operating Budget Impact	Non-Operating Cost Impact	Operating Budget Impact	Non-Operating Cost Impact
Continuing Education 2012/13 budget	\$ 80,000	\$ -	\$ 80,000	\$ -
Reduction in school allocation costs	\$ 50,000	\$ -	\$ 50,000	\$ -
Potential increase in available rental opportunities	\$ -	\$ -	\$ 780,000	\$ -
Total	\$ 130,000	\$ -	\$ 910,000	\$ -

Item 5.4: Employee Wellness Management

Function: All

	Opportunity Profile		Synopsis
Opportunity Size	\$ 470,000 - \$ 890,000	Proposed Actions	 Consider an implementation plan to rollout EASP to all district sites. Develop monthly absentee reports to be sent to department and
Opportunity Type	☑ Operating Budget Impact		• Develop monthly absence reports to be sent to department and school owners to manage and follow up as required. Consider additional means to more effectively monitor attendance.
Difficulty of Implementation:ModerateCurrent State• There are numerous methods of collecting attendance figures from the various employee groups. There are over ten unique employee groups that are required to submit timesheets and this can be done in both paper and electronic format. The numerous processes can lead to unreliable data. • Teachers-On-Call ("ToC") costs have remained consistent over the last three years at around \$10M. The daily ToC rates have been increasing during this time and is expected to further inflate the associated ToC costs.		Outcomes	 Proactively monitor absenteeism and foster a healthier environment for students and staff. Promote the well-being of staff, increase management capacity, reduce unnecessary costs related to absenteeism and support student achievement through the development of a healthy work culture and consistent staff attendance. Up-to-date policies and procedures, information systems to record and analyze trends, and dedicated resources to develop and implement strategies to improve staff attendance. These elements, combined with employee wellness programs and return-to-work initiatives, reinforce each other to develop a comprehensive attendance support program. Reduce culpable absentee instances and the costs associated
Key Discussion Points	 Replacement costs for all employees was upwards of \$20M and results in a significant cost to the district. VSB has an Employee Attendance Support Program (EASP) developed to provide guidelines for supporting and addressing workplace attendance through increased levels of communication, awareness and interaction with employees. This is in the process of being rolled out to all areas of the school board. An attendance management solution will need to proactively identify non-culpable and culpable instances to deal with them separately. There is more that could be done currently to 	Considerations for Implementation	 with them. VSB needs to consider sensitivity to existing collective agreements and an overall focus on employee wellness rather than a disciplinary model. VSB, similar to many peer school boards, has implemented relevant policies and associated procedures with which to manage staff attendance. However, only a limited number have started down the path of developing comprehensive attendance support programs. There is a need to consider how to roll out the EASP successfully with assigned accountability for both the supervisor and employee. With more proactive management, VSB believes the replacement cost savings could be significantly higher than the provided

Item 5.4: Employee Wellness Management

Function: All

Opportunity Summary				
	Conservative Estimate Optimistic Estimate			e Estimate
Opportunity	Operating Budget Impact	Non-Operating Cost Impact	Operating Budget Impact	Non-Operating Cost Impact
Reduction in replacement costs	\$ 470,000	\$ -	\$ 890,000	\$ -
Total	\$ 470,000	\$ -	\$ 890,000	\$ -

Item 5.5: Cafeteria Costs

Function: Food Services

	Opportuni	ity Profile		Synopsis
Opportunity Size	\$ 150,000 -	\$ 890,000	Proposed Actions	• Consider implementing the management proposed change of refocusing the School Meal Program solely to vulnerable
Opportunity Type	rtunity ☑ Operating Budget Impact			students.In conjunction with the above, consider an increase to the SMP fees. As this is an internal fund transfer between
Difficulty of I Current State	Difficulty of Implementation: Moderate		 CommunityLINK and the operating budget, there would b no adverse impact to the student. Assess the cost efficiencies of the three non-teaching cafeterias and whether a different service delivery model would be more cost effective. Analyze teaching cafeteria payroll and supply costs to identify potential efficiencies that can be attained. Consider standardizing SMP monitoring methods throughout cafeteria sites to ensure that all vulnerable students have the opportunity to participate. 	
	 costs. This is excluse the teaching cafeter It was noted that the flexible and have le There are initiatives purchasing policy a systems at the cafet Budget ownership in 	te food purchase guidelines are too d to high supply costs. s in place to develop a more rigorous and pilot upgraded point of sale ceria sites. resides in central administration and	Outcomes	 Increase financial sustainability of the School Meal Program to continue offering the program to all eligible students. Increase net revenues for non-teaching cafeterias and refocus services towards the educational mandate of the school board. Capital outlays will be minimized as equipment already exists. Contain payroll and supply costs to an acceptable level to continue effectively servicing students and staff.
Key Discussion Points	 The non-teaching a not directly serve th Funding for SMP diprovided. Certain schools have the level of vulneral 	a reside in the schools. and Education Centre cafeterias do ne education mandate. oes not cover the costs of the meals re SMP reimbursements that exceed ble students in the school. g eligible SMP students vary across	Considerations for Implementation	 VSB needs to assess their responsibility in ensuring student health and wellness and the link to their core mandate. Consideration of staffing decisions will need to comply with union agreements. Consider past experiences in contracting in-house cafeterias to mitigate risks that were identified in the past. Increase in SMP fees will have to be done in conjunction with capping eligible students to avoid exceeding CommunityLINK funds available.

Item 5.5: Cafeteria Costs

Function: Food Services

Opportunity Summary				
	Conservativ	ve Estimate	Optimistic Estimate	
Opportunity	Operating Budget Impact	Non-Operating Cost Impact	Operating Budget Impact	Non-Operating Cost Impact
Restructure the School Meal Program offering	\$ 150,000	\$ -	\$ 390,000	\$ -
Reduction in administrative costs	\$ -	\$ -	\$ 180,000	\$ -
Change service delivery model of non- teaching cafeterias	\$ -	\$ -	\$ 320,000	\$ -
Total	\$ 150,000	\$ -	\$ 890,000	\$ -

Item 5.6: Britannia Operating Costs

Function: Facilities

	Opportunity Profile		Synopsis
Opportunity Size	\$ 380,000 - \$ 850,000	Proposed Actions	• Review the Britannia agreement with other parties involved to evaluate equity to all parties.
Opportunity Type	☑ Operating Budget Impact		
Difficulty of I	mplementation: Moderate		
Current State	 VSB shares facilities at the Britannia Community Centre and has a cost sharing agreement in place with the City of Vancouver and Britannia Community Services Society. In addition to an elementary school, secondary school and three gymnasiums, the 18-acre complex also houses facilities such as a public library, fitness centre, ice rink, racquetball court, swimming pool and seniors centre. Initial intent was to subsidize student use of the facilities but now students are being charged a preferred rate while the costs continue to be incurred by VSB. It was also noted that the facilities are not being utilized by students to the extent that it was initially intended. The original letter of intent was created in 1975 and last updated in 1981. 	Outcomes Considerations for Implementation	 Initiate conversation around potential renegotiations. This may include assessment of cost sharing percentages, revenue sharing arrangements, usage fees and further potential reductions in administrative costs. Consider whether an operating model without a cost sharing agreement would be more financially sustainable for all parties involved. Consideration needs to be made whether this would negatively impact the students and community. If agreement cannot be renegotiated, need to consider how to unlock additional value from the facilities or reduce overall operational costs. The impact of opening renegotiations may be negatively means the students and be the students.
Key Discussion Points	 VSB is incurring a percentage of costs based on the buildings available hours rather than actual hours of usage. It was noted that there is difficulty identifying actual service costs to separate sites. As such, a square footage allocation is performed. VSB does not receive any revenue from the rental of grounds and facilities. Although the agreement states that no party shall be required to pay for the use of Centre's facilities, VSB students and staff are charged a preferred rate. 		 perceived by the community. Consultative discussions will need to be performed to assess the best solution for all affected stakeholders. The Centre requires higher staffing needs than schools as the operating hours extend into the evenings and weekend. Consideration of staffing decisions will need to comply with union agreements.

Item 5.6: Britannia Operating Costs

Function: Facilities

Opportunity Summary				
Conservative Estimate Optimistic Estimate				e Estimate
Opportunity	Operating Budget Impact	Non-Operating Cost Impact	Operating Budget Impact	Non-Operating Cost Impact
Potential savings from renegotiating Britannia agreement	\$ 380,000	\$ -	\$ 850,000	\$ -
Total	\$ 380,000	\$ -	\$ 850,000	\$ -

Item 5.7: Leasing Costs

Function: Facilities

	Opportunity Profile			Synopsis
Opportunity Size	\$ 60,000 - \$	670,000	Proposed Actions	• Continue the initiative of identifying a suitable alternative for leased locations taking into account both educational
Opportunity Type	☑ Operating Budget Impact			and financial implications.Perform a further review of remaining leases to determine whether they are required for delivery of VSB's
Difficulty of In	nplementation:	Low – Moderate		educational services.
Current State	 The majority of the Main Street (\$600F (\$70K) programs. T smaller leases relate Main Street and DF that provide adult s literacy level to seco upgrading. The Vinery Program program for at-risk The program enroll 	aus programs. ts totaled \$785K in FY11. se costs arise from leases for K), DEEC (\$60K) and Vinery The majority of the remaining e to ground license agreements. EEC are Adult Education centres tudents with courses from the ondary school completion and n is an alternative education , emotionally fragile students. s 22 students and has one and Family Worker, and one	Outcomes Considerations for Implementation	 Potential to utilize excess space at VSB properties. Reduce leasing costs. Relocate programs to more suitable locations to continue offering the services. The impact on the potential relocation of these programs to the students and community will need to be assessed in detail. This will require consultative discussions with all stakeholders affected. Timing of identifying suitable alternative locations will need to be considered as the Main Street and DEEC leases
Key Discussion Points	rental costs when the owned properties.Assessments have be potentially suitable location, space required.	nificant leasing and building here is excess space in their been done in the past identifying alternatives given factors such as hirements and access to s has primarily been done for EEC locations.		 are set to expire in 2012. Excess space at VSB properties may not meet the requirements for the programs in the leased spaces.

Item 5.7: Leasing Costs

Function: Facilities

Opportunity Summary					
	Conservativ	ve Estimate	Optimistic	e Estimate	
Opportunity	Operating Budget Impact	Non-Operating Cost Impact	Operating Budget Impact	Non-Operating Cost Impact	
Exiting lease agreement for Main Street property, net of one-time upgrade costs		\$ -	\$ 550,000	\$ -	
Exiting lease agreement for DEEC property, net of one-time exit costs	\$ 60,000	\$ -	\$ 60,000	\$ -	
Exiting lease agreement for Vinery property, net of one-time exit costs	\$ -	\$ -	\$ 60,000	\$ -	
Total	\$ 60,000	\$ -	\$ 670,000	\$ -	

Item 5.8: Space Utilization and Alternative Use

Function: Facilities

	Opportunity Profile		Synopsis
Opportunity Size	\$ 130,000 - \$ 610,000	Proposed Actions	Continue initiatives for non-profit / commercial rentals towards a cost recovery model to increase rental revenues and sustain
Opportunity Type	☑ Operating Budget Impact ☑ Non-Operating Cost Impact		market competitiveness around the usage of facilities and fields.
Difficulty of I	mplementation: Low – Moderate	Outcomes	Continue offering successful rental facilities through increased
Current State	 VSB has performed extensive analysis around additional revenue opportunities with current space availability. There were over \$2.0M in rental revenues in FY11 and VSB identified additional demand for rental opportunities through 22 unique third parties over the course of 2010 to mid-2011. Progressive changes have been made to rental rates to keep facility rentals sustainable. This includes increasing rates 5% and reviewing the possibility of increasing facility availability during lower demand 	Considerations	 Fortunate original subsection in the analysis in order in the about financial sustainability of the services. Higher realization value of VSB property that is attained through market competitive rental rates. VSB can continue to proceed with their vision of multi-purpose function schools. This can be further achieved through exploration of preschools, libraries and other community services. The impact on the potential increase in rental rates to the
	 periods. As well, processing and cancellation fees have been applied since 2010. VSB policy is to charge child care programs a moderate fee to recover operating costs. However, it was noted that child care rentals are being subsidized by approximately \$1.5M as the fees have been historically lower than market rates and other BC school board rates. Child care rental rates averaged \$3.71 per hour in FY11. 	for Implementation	 The impact on the potential increase in rental rates to the affected parties will need to be assessed in detail through collaborative discussions and consultation. The City of Vancouver has implemented rental rates for groups this year that were previously not charged. VSB may be able to leverage this for any rental rate decisions. As various costs are incurred regardless of space utilization, VSB may want to consider the viability of an alternative school year calendar to leverage existing space for greater efficiencies. Reports have shown increases in student achievements and reduction in teacher absences due to the more frequent breaks in the school year. However, this will have to be considered with
Key Discussion Points	• Although rental rates have increased for non-profit, commercial and child care, they continue to be lower than market rates. This is to remain as equitable as possible for general public usage.		the educational mandate at the forefront.

Item 5.8: Space Utilization and Alternative Use

Function: Facilities

Opportunity Summary				
	Conservativ	ve Estimate	Optimistic	e Estimate
Opportunity	Operating Budget Impact	Non-Operating Cost Impact	Operating Budget Impact	Non-Operating Cost Impact
Evaluate facility rental opportunities	\$ -	\$ 80,000	\$ 190,000	\$ 80,000
Evaluate field rental opportunities	\$ 40,000	\$ -	\$ 40,000	\$ -
Evaluate child care rental opportunities	\$ 10,000	\$ -	\$ -	\$ 300,000
Total	\$ 50,000	\$ 80,000	\$ 230,000	\$ 380,000

Item 5.9: Mileage Reimbursement Costs

Function: All

	Opportuni	ty Profile		Synopsis
Opportunity Size Opportunity Type	\$ 220,000 - ☑ Operating Bud		Proposed Actions	 Review the mileage policy to determine objectivity of rate eligibility. Perform a detailed review of rate usage to determine any inconsistencies to the eligibility criteria. Reconsider the business requirement of providing a
	mplementation:	Moderate – High		minimum monthly mileage to trade workers.
Current State	 VSB reimburses individual employees on a per km basis for personal vehicles used for business purposes. There was \$1.8M in mileage reimbursement costs in FY11. Employees qualify for one of three rates based on 	adividual employees on a per km vehicles used for business vas \$1.8M in mileage osts in FY11. v for one of three rates based on		• Perform a cost-benefit analysis of purchasing a fleet of vehicles. This has already been initiated by VSB and results will need to be analyzed. It was noted that comparative school boards and public organizations with a vehicle fleet have reimbursement rates ranging from \$0.46 to \$0.52.
	they are required tequipment:≻ Casual Rate: \$0.≻ Non-Tool Rate: \$	how regularly they use their vehicle and whether they are required to transport tools/specialized equipment: > Casual Rate: \$0.52 > Non-Tool Rate: \$1.19 up to 257km; \$0.19 after > Tool Rate: \$3.13 up to 177km; \$0.28 after Trade workers qualify for a minimum \$100 monthly allowance. There is no clear definition of what constitutes a tool for the purposes of rate eligibility. Some examples included print material, specialized electronic devices, test kits, small tool boxes and shovels. In many instances school sites offer areas where tools can be stored. As well, it was noted that larger tools and equipment can be relocated by dispatch.	Outcomes	 Provide clear objective guidelines on appropriate rate usage. Contain mileage reimbursement costs to circumstances that meet the criteria.
	 Trade workers qua allowance. There is no clear d for the purposes of included print mat devices, test kits, s In many instances tools can be stored 		Considerations for Implementation	 VSB will need to consider the implications to their employees as a historical precedent has been set. Some union groups have negotiated usage of tool rates and although it is not directly in the contract, it may be difficult to make adjustments. This will require consultative discussions with all stakeholders affected. VSB may also need to consider obtaining legal advice depending on the proposed change they want to pursue. The current mileage reimbursement approval and management process will need to be updated to assist
Key Discussion Points	inconsistent rate uAlthough rates are last updated in 200	s may not be fully reflective of		 employees determine the most appropriate rate usage. Consider whether savings can be reallocated to purchasing fleet vehicles. Qualitative considerations such as personal vehicle conditions and the correlation to higher insurance costs to the VSB will need to be established.

Item 5.9: Mileage Reimbursement Costs

Function: All

Opportunity Summary				
	Conservative Estimate Optimistic Estimate			e Estimate
Opportunity	Operating Budget Impact	Non-Operating Cost Impact	Operating Budget Impact	Non-Operating Cost Impact
Reduction in mileage reimbursement costs	\$ 220,000	\$ -	\$ 590,000	\$ -
Total	\$ 220,000	\$ -	\$ 590,000	\$ -

Item 5.10: Cash and Investment Management

Function: Finance

Opportunity Profile			Synopsis	
Opportunity Size	\$ 90,000 - \$	490,000	Proposed Actions	• Consider consolidating all bank accounts to the current central Banking Resolution. This is an initiative that has been thoroughly assessed by the VSB and many positive
Opportunity Type	☑ Operating Budget Impact ☑ Non-Operating Cost Impact			benefits have been identified.Consider updating the investment policy to reflect currently available securities that meet the Board policy.
Difficulty of In	plementation:	Low		
Current State		nk accounts with 14 different viders. Central Administration		
	reside throughout th centres.Overall, VSB manag with \$6M at the scher investments with \$4	accounts and the remaining he schools and education es over \$73M in cash assets ool level and \$30M in liquid M at the school level. Investment policy was last	Outcomes	 Reduce bank service charges and earn higher interest income. Open potential to earn a higher return on investments while continuing to manage risk exposure. Reduce oversight and control risk by managing at a central level. Reduce time spent on bank administrative activities.
Key Discussion Points	providers have led to low interest income.The outdated invest consideration current.It was noted that other than the second second	ment policy does not take into ntly available investments. ner peer school boards have avestments with Credit Unions	Considerations for Implementation	 VSB will continue to require a minimum floating cash balance. Any actions will need to be performed with minimal disruption to school and educational activities. Schools may have regular relationships and processes with current providers that will need to be reestablished. Any changes to current banking agreements and policies will need to be communicated to the school-level.

Item 5.10: Cash and Investment Management

Function: Finance

Opportunity Summary				
	Conservativ	ve Estimate	Optimistic Estimate	
Opportunity	Operating Budget Impact	Non-Operating Cost Impact	Operating Budget Impact	Non-Operating Cost Impact
Additional interest income	\$ -	\$ 70,000	\$ -	\$ 70,000
Reduction in bank service charges	\$ -	\$ 20,000	\$ -	\$ 20,000
Potential increase in investment income	\$ -	\$ -	\$ 400,000	\$ -
Total	\$ -	\$ 90,000	\$ 400,000	\$ 90,000

Item 5.11: Bus Fare Reimbursement Costs

Function: Transportation

	Opportunit	y Profile		Synopsis
Opportunity Size	\$ 110,000 -	\$ 450,000	Proposed Actions	• Review guidelines to determine objectivity of eligibility status. There are several independent measures used in Canada that could be utilized to provide guidance on
Opportunity Type	☑ Non-Operatin	g Cost Impact		students' eligibility status.Consider revising the criteria to limit reimbursement for
Difficulty of I	mplementation:	Low		students who voluntarily enroll outside their local catchment.Assess viability of discontinuing bus fare reimbursements.
Current State	the student: > is in a Special E their local catch > lives further tha	in 4.8km from their school; or ortation and is unable to pay for on their own. 450K in bus fare	Outcomes	 Provides objective criteria to minimize, as much as possible, any subjective predisposition to specific circumstances. Exceptions are still expected to occur but these can be reduced. Bus fare reimbursement costs contained to circumstances that meet the criteria. As this item has already been removed from the budget, there is no impact on next year's operating budget. However, VSB would still realize any savings arising from this area.
Key Discussion Points	For example, ther in which students transportation". T circumstances in v	to subjective interpretation. e are no defined circumstances would "require 'here are also no defined which students would be 'transportation on their own".	Considerations for Implementation	 VSB will need to consider the implications to their students and the greater community. This will require consultative discussions with all stakeholders affected. An updated application form will be required with applicable fields to determine eligibility status. Other peer school boards provide subsidized transportation to students within their catchment areas. As this item has already been removed from the budget, it will have a non-operating cost impact to the school board.

Item 5.11: Bus Fare Reimbursement Costs

Function: Transportation

Opportunity Summary				
	Conservative Estimate Optimistic Estimate			e Estimate
Opportunity	Operating Budget Impact	Non-Operating Cost Impact	Operating Budget Impact	Non-Operating Cost Impact
Reduction in bus fare reimbursement costs	\$ -	\$ 110,000	\$ -	\$ 450,000
Total	\$ -	\$ 110,000	\$ -	\$ 450,000

Item 5.12: International Baccalaureate Program & Advanced Placement Exams

Function: Instructional

	Opportunity Profile		Synopsis
Opportunity Size	\$ 80,000 - \$ 350,000	Proposed Actions	• Consider implementing an Academy and Exam fee structure in the IB Diploma Program to offset some of the grant of the second state.
Opportunity Type	☑ Operating Budget Impact		the program costs.Consider increasing AP exam fees to recover associated costs.
Difficulty of I	mplementation: Low		• In conjunction with International Education, consider developing a plan to attract international students to
Current State	• VSB has a successful International Baccalaureate ("IB") Diploma Program in place at Britannia and Sir Winston		the IB programs and AP exams.
	 Churchill Secondary Schools. King George Secondary and students in grades 6 and 7 at Roberts Elementary and Elsie Roy Elementary follow the IB Middle Years Programs. Southland Elementary is in the process of implementing a Primary IB Program. There are over 300 students enrolled in all IB related programs at the 	Outcomes	 Ability to offset costs and remain sustainable for future vision of the International Baccalaureate Program and Advanced Placement offerings. Potential to increase enrolment for these programs and for the school board overall.
	 various school sites. Demand for IB Programs is evident from full capacity at Churchill to observation of the program growth at peer school boards and Independent Schools in Vancouver. There are several unique costs associated with the program, including specialized staff and materials. Exam fees alone cost the VSB \$169K in FY11. Future vision potentially involves expanding to four Primary and Middle Years programs in the four quadrants of the city to achieve equitable access for all students. There are anywhere between 1,200 to 2,000 students writing Advanced Placement exams each year. Students are charged \$60 for exam fees while the school board incurs close to \$100 in related costs. 	Considerations for Implementation	 Although other school boards are charging program fees, VSB will need to consider the implications of increasing Academy and Exam fees as there may be perceived perception of inequitable access. Fees will need to be structured to recover related costs and maintain the financial sustainability of the programs while continuing to remain available for qualified students. VSB should consider how to effectively structure the fee collection method to minimize any effect on the programs. As a globally recognized program, there is an opportunity to attract more international students to the program.
Key Discussion Points	 Currently there are no IB Academy or Exam fees being charged although it was noted that peer boards are charging various IB related fees. It was noted other districts charge the full fee for AP exam costs. 		 There is excess IB Program capacity at Britannia that should be considered. There may be additional opportunities in the Primary and Middle Years IB Programs that need to be considered.

Item 5.12: International Baccalaureate Program & Advanced Placement Exams

Function: Instructional

Opportunity Summary				
	Conservativ	ve Estimate	Optimistic Estimate	
Opportunity	Operating Budget Impact	Non-Operating Cost Impact	Operating Budget Impact	Non-Operating Cost Impact
Maintain financial sustainability of International Baccalaureate Program	\$ 30,000	\$ -	\$ 270,000	\$ -
Maintain financial sustainability of Advanced Placement Exams	\$ 50,000	\$ -	\$ 80,000	\$ -
Total	\$ 80,000	\$ -	\$ 350,000	\$ -

Item 5.13: Printing and Copying Costs

Function: All

	Opportunity Profile		Synopsis
Opportunity Size	\$ 60,000 - \$ 300,000	Proposed Actions	• Consider developing and communicating printing guidelines to reduce printing costs. This would include minimizing the use of glossy paper, single-sided and color print jobs.
Opportunity Type	☑ Operating Budget Impact		• Consider replacing less efficient printers with higher efficiency models.
Difficulty of I	Difficulty of Implementation: Low - Moderate		• Consider emphasizing electronic distribution as an alternative to printing.
Current State	 VSB operates an in-house printing service for internal and external print jobs. It was noted that the service may not be utilized to its full extent, especially as it relates to marketing and advertising of VSB programs. The school board also provides printing services to external customers and generated \$58K in revenue 	Outcomes Outcomes Considerations for Implementation	 Consider an independent assessment of printing efficiencies at the central administration site. Perform further cost benefit analysis around contracting the central in-house printing services. Consider setting user codes to monitor usage and determine where significant usage exist.
	 in FY11. However, the in-house print department operated at a \$250K deficit in FY11. Costs for printing / copiers are approximately \$1.1 million annually. Job postings continue to be printed and distributed to school sites and other locations. In FY11, there were over 500,000 copies of job postings with costs exceeding \$16K. VSB currently have three printer providers that maintain over 3,000 printing and copying units at 		 Reduce carbon footprint and internal print impression costs. Efficient print device fleet management will align with the goals and objectives of the organization pertaining to environmental sustainability by reducing paper consumption and the volume of print devices. Efficient fleet management provides an opportunity for reallocation of budget. Aligns with VSB's emphasis on green initiatives and helps position the school board as a leader in sustainability.
	 all district sites. A print assessment of the elementary and secondary copiers from one of the providers identified potential spend reduction of \$110K which may take several years to achieve based on capital spend. 		 Communication around the importance of managing paper waste is vital to the success of this initiative. A communication plan around printing may need to be considered. Need to consider how the Shared Services strategic initiative may help reduce printing costs. Consideration of staffing decisions will need to comply with
Key Discussion Points	 There are no printing guidelines to help keep printing costs at a reasonable level. Many public organizations have outsourced printing operations to outside providers. 		union agreements.Consider what the implications of contracting printing services will be to their current external customer base.

Item 5.13: Printing and Copying Costs

Function: All

Opportunity Summary				
	Conservative Estimate Optimistic Estimate			e Estimate
Opportunity	Operating Budget Impact	Non-Operating Cost Impact	Operating Budget Impact	Non-Operating Cost Impact
Reduction in printing costs	\$ 60,000	\$ -	\$ 300,000	\$ -
Total	\$ 60,000	\$ -	\$ 300,000	\$ -

Item 6.1: Additional Enrolment Opportunities

Function: Instructional

	Opportunity Profile		Synopsis
Opportunity Size	\$ 110,000 - \$ 2,260,000	Proposed Actions	• Continue forward in collecting demographical and geographical data in the pursuits of optimizing available resources and implementing initiatives. This includes
Opportunity Type	☑ Operating Budget Impact		identifying opportunities that may not be fully captured, specifically in International Education.
Difficulty of I	mplementation: Moderate		• Consider marketing successful programs such as ACE IT to further educate secondary students on the program. There is
Current State	• VSB is undergoing a Sectoral Review which will provide a central repository for demographical and		potential to increase the enrolment numbers significantly as there are currently only 90 students in the program.
	 geographical data. This data is intended to assist in strategic decisions including enrolment, staffing, and utilization of school space. Other key goals of the Sectoral Review include tailored program offerings and provision of a public forum to gather stakeholder input on VSB decisions. This is also utilized as an analytical tool to assist in the optimal provision of programs to students. A dedicated budget of \$300K and team of five have been staffed to ensure successful completion of the 	Outcomes	 Increase and maintain enrolment to serve a larger student base in the local community. Centralized data will be available to rationalize enrolment and staffing decisions. Public forum to validate stakeholder input and utilize as a social marketing tool. Greater exposure to the school board which can assist in attracting enrolment from other school districts and independent schools.
	 project. Other programs exist that present an opportunity to attract further enrolment, including ACE IT, which is designed to provide students with the motivation and academic ability to get started on a trades career path. 	Considerations for Implementation	 VSB needs to consider the alignment of their marketing plans to the goals and objectives of the Sectoral Review. The City of Vancouver has an existing open data catalogue that VSB may be able to utilize for Sectoral Review data storage.
Key Discussion Points	 Need to determine to what extent the data can be utilized to achieve VSB's strategic plan and other initiatives, including: Expansion of Montessori; Increased international education enrolment; Tailored programs to geographical locations; Long-term IB sustainability; and Optimal utilization of available space. 		 VSB has successfully partnered with post secondary institutions in the past to intern students for the purposes of plotting web data for the Sectoral Review. This should continue to be considered to achieve mutual benefits throughout the community. Although ACE IT funds are restricted to the program, the indirect benefits of the programs success to the organization should be considered.

Item 6.1: Additional Enrolment Opportunities

Function: Instructional

Opportunity Summary				
	Conservativ	ve Estimate	Optimistic Estimate	
Opportunity	Operating Budget Impact	Non-Operating Cost Impact	Operating Budget Impact	Non-Operating Cost Impact
Utilization of data to increase international student enrolment	\$ -	\$ -	\$ 1,950,000	\$ -
Leverage successful programs to increase student enrolment	\$ 110,000	\$ -	\$ 310,000	\$ -
Total	\$ 110,000	\$ -	\$ 2,260,000	\$ -

Item 6.2: Redeployment of VSB Properties

Function: Facilities

	Opportunity Profile		Synopsis
Opportunity Size	Over \$ 1,000,000	Proposed Actions	• Reconsider the optimal deployment of properties to balance both the educational environment and the financial
Opportunity Type	☑ Operating Budget Impact		sustainability needs of the school board.
Difficulty of I	mplementation: High	Outcomes	• Greater opportunity to deliver educational services in a more optimal learning environment.
Current State	 VSB has performed extensive analysis around redeploying property given the underutilized space, seismic risk, proximity to alternative locations, revenue opportunities and other relevant factors. The VSB School Closure Report dated in October 2010 identified up to \$1.4M cost savings, net of one-time closure costs. There has been one school closure in the last ten years. 		 More effective staffing allocation levels through possible redeployment of resources. Any cost savings achieved could be reinvested into the capital budget for critical projects such as the seismic upgrade program. Alignment to the provincial Climate Change Adaptation Strategy.
Key Discussion Points	 Any school closure considerations will need to have educational benefits and align with VSB's core mandate. Underutilized properties are incurring operational costs upwards of \$800 per student space and maintenance costs of over \$160 per student space. This makes it difficult to maintain the property to a standard appropriate for the student environment. Average cost savings from redeploying Elementary Schools were close to\$350K and Annexes were approximately \$170K. Based on the VSB School Closure Report, there are over 8,442 unused student spaces in the elementary and secondary schools. This translates to 340 empty classrooms. 	Considerations for Implementation	 At the forefront, VSB will need to consider the implications of any recommendation to the student's learning needs. A significant investment in change and communications strategy will need to be considered as there will likely be considerable reaction to any recommendations on school closures. Any potential considerations for school closure will need to adhere to both the District and the BC Government school closure policies. The VSB School Closure Report was created prior to the full-day kindergarten implementation. As such, the identified cost savings may need to be reassessed as this would have had an effect on the space availability throughout the schools. A moratorium on proceeding with any school closure processes was in effect up to March 1, 2012.

Item 6.2: Redeployment of VSB Properties

Function: Facilities

Opportunity Summary				
	Conservative EstimateOptimistic Estimate			
Opportunity	Operating Budget Impact	Non-Operating Cost Impact	Operating Budget Impact	Non-Operating Cost Impact
Reduction in costs from redeploying property	\$ 1,000,000	\$ -	\$ 1,000,000	\$ -
Total	\$ 1,000,000	\$ -	\$ 1,000,000	\$ -

Item 6.3: VOIP Telephone & Voicemail Services

Function: Information Technology

	Opportunity Profile			Synopsis
Opportunity Size	\$ 190,000 - \$ 430,000		Proposed Actions	• Consider the implementation of VOIP services and funding options available.
Opportunity Type	☑ Operating Bud	get Impact		
Difficulty of Ir	nplementation:	Low – Moderate	Outcomes	Potential long-term savings compared to current
Current State	which is technologi incur telephone rel \$750K.VSB employed an it	Centrex telephone services, ically outdated. They continue to ated operating cost upwards of ndependent consulting firm to nunication needs of the school		 telephone related operating costs. Employee access to upgraded technologies to align with both VSB's strategic plan and the overall provincial Education Plan.
	 board and it was re board replace curre Voice over Internet systems. The school board re 	commended that the school ent telephones and voicemail with Protocol ("VOIP") based equires two dedicated full-time staff for deploying and repairing	Considerations for Implementation	 There will be a capital outlay of up to \$650K to replace all telephone equipment. However, since this is a capital item it would have minimal impact on the operating budget. There should be consideration around the need for a rollout plan to each district site. As the voicemail services are housed in the Education Centre, this site will need to be the central location.
Key Discussion Points	 involve an initial ca Timelines are estimy ears to implement upgrade required e The BC Governmer need for innovative education to adapt Modeling VSB's bainfrastructure to the statement of the structure to the structur	ne and voicemail services would apital outlay of up to \$650K. hated to take upwards of five to all district facilities with an very five to seven years. ht's Education Plan includes a e change and modernizing and respond to students needs. ck office technological is need will help align their ent to the Education Plan.		 The current IT infrastructure may not be able to accommodate optimal use of the technology. Upgrades to the infrastructure may be required and implementation costs will need to be considered. Cost savings will be dependent on the aggressiveness of the implementation plan and will have to be taken into consideration. Training will need to be provided at each site as the technology is updated.

Item 6.3: VOIP Telephone & Voicemail Services

Function: Information Technology

Opportunity Summary				
	Conservative Estimate Optimistic Estimate			
Opportunity	Operating Budget Impact	Non-Operating Cost Impact	Operating Budget Impact	Non-Operating Cost Impact
Reduction in operating costs	\$ -	\$ -	\$ 70,000	\$ -
Reduction in administrative costs	\$ 190,000	\$ -	\$ 360,000	\$ -
Total	\$ 190,000	\$ -	\$ 430,000	\$ -

Item 6.4: Digital Media

Function: Instructional

	Opportunit	y Profile		Synopsis
Opportunity Size	\$ 110,000 -	\$ 110,000 - \$ 230,000		• VSB should continue to assess the viability of implementing digital media and supporting it as part of their long-term vision.
Opportunity Type	nity ☑ Operating Budget Impact			VISION.
Difficulty of I	mplementation:	Moderate – High	Outcomes	Potential long-term savings compared to current media and
Current State	 support material i books, VHS and D There was close to library service sup (\$188K) relating t However, this is a noted that this do directly at the sch indicated up to \$2 	 \$250K spent in media and oplies with the majority books and publications. conservative figure as it was es not include purchases made ool-level. A VSB analysis 9M in textbook purchases in 	Considerations	 instructional material costs. Student and teacher access to updated technologies to align with both VSB's strategic plan and the overall provincial Education Plan. Further assists in reducing paper costs, supporting green initiatives and other sustainability objectives of the school board. All schools and students may not have access to the required technology to utilize digital media. This will need to be
	have an average liThere are staff wh	ean cost upwards of \$80 and fespan of eight years. to support Media and Library cataloguing and other related	Implementation	 considered as it is one of VSB's objectives in their Strategic Plan - improving equity of access to programs and services across the school district. Availability of e-textbooks is at a stage of infancy and may be limited as it has not yet been fully adopted by vendors.
Key Discussion Points	 purchasing discout The BC Government need for innovative education to adap needs. VSB's instricurrently does not an initiative is und 	aties. extbook expenditures may be high as available archasing discounts are not being fully utilized. he BC Government's Education Plan includes a eed for innovative change and modernizing lucation to adapt and respond to students eeds. VSB's instructional support material arrently does not support this vision although a initiative is underway to transition to digital eedia and materials.		 The current IT infrastructure may not be able to accommodate online streaming and other technological requirements. Upgrades to the infrastructure will likely be required and implementation costs should be considered. Cost savings will be dependent on the aggressiveness of the implementation plan and will have to be taken into consideration. Technology training will need to be provided at each site as the technology is updated.

Item 6.4: Digital Media

Function: Instructional

Opportunity Summary					
	Conservative Estimate Optimistic Estimate				
Opportunity	Operating Budget Impact	Non-Operating Cost Impact	Operating Budget Impact	Non-Operating Cost Impact	
Conversion of textbooks from paper- based to electronic-based	\$ 110,000	\$ -	\$ 160,000	\$ -	
Reduction in administrative costs	\$ -	\$ -	\$ 70,000	\$ -	
Total	\$ 110,000	\$ -	\$ 230,000	\$ -	

Item 6.5: Records Management

Function: Administrative

Opportunity Profile			Synopsis
Opportunity Size	Up to \$ 80,000	Proposed Actions	• Continue with the initiative and refine the costs and staffing requirements of moving forward to an electronically housed
Opportunity Type	☑ Operating Budget Impact	0.1	records management system.
Difficulty of I	mplementation: Low – Moderate	Outcomes	• Comply with legislative requirements around the retention of student records.
Current State	 VSB has the goal of maintaining a central repository for document storage with compliance to legislated retention procedures. Legislative policy requires student records to be maintained for seven years after students have completed schooling. Student grades need to be stored indefinitely. Key documents including student records, collective/partnership agreements and financial records are currently housed in paper and electronic-based formats and in various storage areas throughout the district sites, including in 		 Reduce organizational risk by having complete and readily available access to key agreements and documentation. Refocus resources to core educational services. Standardize the process for classifying and maintaining records across the district. Potential reduction in costs through efficiencies and reduction in manual efforts. Improved service around record and documentation requests. Management and ownership of information at an appropriate level.
	 basements and "crawl spaces". There are three employees who manage the storage of students records throughout the school board. VSB has estimated an additional cost of \$50K to scan all historical documents to electronic format. 	Considerations for Implementation	 Access rights will need to be defined as there are various sensitivity levels based on the nature of documentation. VSB needs to further assess ongoing maintenance and operating costs for sustaining an electronic records management system. System and infrastructural issues will need to be assessed to
Key Discussion Points	 Maintenance and operating costs have yet to be analyzed for sustaining an electronic records management system. Multiple storage locations of all documentation makes it difficult to retrieve information on a timely basis. Any non-retrievable information could have legislative and reputational implications. 		 ensure it can properly support the electronic records management system. This may require upfront capital costs. Consideration of staffing decisions will need to comply with union agreements. VSB will need to establish standard protocols and processes for efficiently classifying and maintaining both electronic and paper records.

Item 6.5: Records Management

Function: Administrative

Opportunity Summary				
	Conservative Estimate Optimistic Estimate			
Opportunity	Operating Budget Impact	Non-Operating Cost Impact	Operating Budget Impact	Non-Operating Cost Impact
Reduction in administrative costs	\$ 80,000	\$ -	\$ 80,000	\$ -
Total	\$ 80,000	\$ -	\$ 80,000	\$ -

Item 7.1: Operational Planning

Function: All

	Opportunity Profile			Synopsis		
Opportunity Size	N/A		Proposed Actions	• Consider implementing a formal cycle to establish annual departmental operating plans to be led by the department		
Opportunity Type	ortunity 🗹 Strategic Initiative			owner. The operating plans should clearly link to the VSB Strategic Plan and contain measurable targets for tracking and reporting.		
Difficulty of I Current	mplementation:	Moderate		• Consider developing a rigorous accountability model to formally monitor staff performance against mandated		
Current State	departmental operFive-Year StrategiIt was noted that a detailed job proce	at some documentation, including ocedures and employee position of be regularly updated or ource data. This can expose VSB to neluding accuracy of information during employee transition. taff performance against etives may not always be s includes identifying appropriate tor and manage the divisional ingly (see "Budget Monitoring and initiative). prioritization of projects are not ich can increase the risk of delays g key initiatives (see "IT Strategic		objectives. This would include developing measurable key performance metrics.Consider the need to review documents relating to VSB policies, procedures and plans to ensure they are relevant and up to date.		
	 reconciled to sour various risks, incluand difficulties du Monitoring of staf mandated objectiv performed. This in owners to monitor budgets according 		Outcomes	 Clarify priorities and align all staff to the same set of priorities to focus work efforts. Provide clear documentation regarding specific priorities for each department and identify measurable goals and timelines to report against. More effective deployment of resources to critical projects and initiatives. 		
	always clear which		Considerations for Implementation	 The framework should assist the school board in meeting their Strategic Plan with support from the Budget and Fiscal Plans. A research driven, collaborative approach should be considered to achieve these goals. The framework should clearly communicate roles and 		
Key Discussion Points	foundation on whi be successfully im real-time prioritiz the authority to di	tional framework serves as the ich the other opportunities can plemented. It should enable ation of initiatives and provide irect and allocate resources in established priorities.		 responsibilities and their level of accountability for delivering against their mandate. This needs to be effectively communicated and agreed upon by all parties. Review of documentation can be greatly simplified by having a central repository (see "Records Management" initiative). 		

Item 7.2: Shared Services / Outsourcing

Function: Administrative

	Opportunity Profile	Synopsis	
Opportunity Size	\$120,000 - \$320,000	Proposed Actions	• Consider the possibility of establishing a "Centre of Excellence" to support other school districts with finance functions, payroll processing, IT and procurement.
Opportunity Type	☑ Operating Budget Impact ☑ Strategic Initiative		• Consider transitioning all procurement and IT processes under common management. This would provide the opportunity to coordinate procurement and IT efforts currently conducted at
Difficulty of I	mplementation: High		the school-level.Review with employee groups the viability of outsourcing
Current State	The majority of payroll, procurement, and information technology (IT) services are centralized. Procurement has several purchasing consortia to utilize during the purchasing process. The Education Cooperative Purchasing Group's (EDCO)		 payroll, transactional HR, benefits administration, IT and othe administrative, transaction-based functions to determine if cos reductions and efficiencies can be achieved. Analyze the return on investment for shared services or outsourcing to determine if a savings opportunity exist.
	 primary objective is to leverage collective volume and sharing of information and resources to provide high value purchasing solutions. VSB will also take advantage of the BC Government shared services branch Corporate Supply Agreements (CSA). This provides access to preferred pricing for a variety of purchases for business use. 	Outcomes	 Reduce duplication of activities through consolidated roles. Provide transparency as central groups will process the same transactions. Potential savings and increased functionality through outsourcing functions. Increase efficiencies of various processes to align more comparably to other public organizations.
	• Similar job responsibilities as those being performed centrally may also exist at the school- level. These responsibilities usually include purchasing and payables, technical support and hardware and software installation.	Considerations for Implementation	 Consider skill set requirements for any process or service delivery model changes. Consider the volume of transactions being processed to determine resource level requirements of shared services. Any consideration of shared services may require relocation of machine and relocation of shared services and relocation.
Key Discussion Points	Comparative data indicates that efficiencies could be gained in some administrative functions. The Ministry of Education has discussed finding efficiencies through shared service arrangements with potential savings of 3% to 8%.		 resources. Review of collective agreements and relocation feasibility will need to be assessed. Similar shared service approaches have been successfully implemented in other public sector organizations and have resulted in improved cost effectiveness through working collaboratively to streamline common services. VSB may be able to leverage off of these examples.

Item 7.3: IT Strategic Planning

Function: Information Technology

	Opportunit	y Profile	Synopsis		
Opportunity Size	N/A		Proposed Actions	• IT should consider formally articulating a vision and strategy for the use of technology which focuses on	
Opportunity Type	☑ Strategic Initia	tive		delivering benefits to both academic and administrative areas.VSB should strongly consider the need to rationalize IT	
Difficulty of Ir	nplementation:	Moderate		applications to the ones that best support the strategic plan.	
Current State	 strategic plan, inclut training requirement and workflow requitered. It was noted that IT on "who can lobby decisions may be ese PeopleSoft upgrader resource constraint out of other initiating and electronic invo There are over 14,0 applications and versites and are support at costs. Going forwar longer be available to the school board There were many o school board aroun 	C initiatives are prioritized based the hardest". Initial request scalated and overridden. es have been delayed due to es, which has postponed the roll ves, including system integration icing. 500 different software ersions being used at all district rted by IT on an as-needed basis. 5 obsolete and only has limited vailable at twice the normal rd technical support will no which poses an operational risk	Outcomes Outcomes	 Decision making and escalation path will be clear and objective. IT department will have a tangible goal to achieve and measure against. This would be done through development of appropriate metrics to gauge IT effectiveness. IT department will work closely with senior management and departments to determine how IT can assist in implementing the school board's overall strategy. The IT strategic plan will be tailored to the school board's needs, including access to tools and training to deliver learning services. It will also be standardized where applicable to allow for more agile decision making, elimination of redundancies and streamlining of IT operations. Improve internal and external IT service satisfaction. This initiative needs to be considered in conjunction with the operational framework and organizational structure as this would help prioritize IT projects and help fulfill IT's mandate to the school board. 	
Key	online resourcing, j • VSB's external audi	paper reduction and self service. itors put forth a recommendation		• Management would need to play a key role in facilitating the prioritization of IT initiatives and providing the leadership needed to successfully deliver on these projects.	
Discussion Points	for an IT Strategic I Management Letter	Plan back in the FY10 r.		broleom	

Item 7.4: Application and Systems Integration

Function: Information Technology

	Opportunity Profile		Synopsis
Opportunity Size	N/A	Proposed Actions	• Consider upgrading and implementing other modules of PeopleSoft based on user requirements. This will require formulating a business case to assess the costs and return on
Opportunity Type	☑ Strategic Initiative		investment of the upgrades.Explore the possibility of hosting PeopleSoft to support other school districts' operations. This would allow other districts
Difficulty of In	nplementation: Moderate – High		virtual access through a central location.
Current State	 PeopleSoft 8.8 is being used at VSB centrally and is outdated with limited supported from Oracle. One-Write Plus is a standalone accounting system being used at schools. As it does not interface to 		 Consider the need to streamline work order processes via an integrated work order management system (IWMS). Consider a central data warehouse to house all data fields for a single source of data.
	 PeopleSoft, data is manually entered on a monthly basis and the ability to view transactions in the system is limited. Other IT systems that are not fully integrated with PeopleSoft include the StarGarden HRIS system, AS400 and SchoolDude work order management system. Year to date there were over 7,000 work orders that were required to be entered in both PeopleSoft and SchoolDude. 	Outcomes	 Increase productivity through better system functionality. Some of the issues in VSB's PeopleSoft version have been resolved in future releases (i.e. e-procurement). Increase efficiencies through automation and reduction of manual efforts. VSB believes that up to 80% of work order data input can be reduced through automation. Better utilization of available functionality through increased training and system knowledge. Increase accuracy of data and improve data governance.
	 Work order costing information is not available in SchoolDude and must be retrieved through PeopleSoft. Manual interfaces exist for all the applications outside of PeopleSoft. Express vouchers are manually entered and various reconciliation processes are performed manually outside the applications. Patches are not being applied and multiple systems have to be used to access data. 	Considerations for Implementation	 Consideration will need to be given to the total costs and resources required to implement the upgrades. Limited training exists for PeopleSoft. Any updates or changes will need to consider a concurring training initiative to ensure the systems are used correctly and to its full potential. IWMS may require a different third-party offsite host or a different work order system altogether. This may not be realistic given the recent purchase of SchoolDude. Need to collectively consider the needs and urgency of all users. For example, Human Resources would require a fully integrated gratem given the various means and procedures.
Key Discussion Points	• Data quality and data governance may be at risk given the number of different systems, lack of training and multiple feeds from other applications.		integrated system given the various manual procedures currently used to track attendance, the number of other manual processes occurring and the limited technical support available for their current HRIS system.

Item 7.5: Budget Monitoring and Accountability

Function: All

	Opportunity	Profile		Synopsis
Opportunity Size	N/A		Proposed Actions	Consider assigning departmental owners greater accountability of their departmental budgets and variances
Opportunity Type	☑ Strategic Initiat	ategic Initiative		that arise within their areas of responsibility.Consider facilitating continuous budget planning with more effective budgeting tools. This can include regular dashboard
Difficulty of I	Implementation: Moderate			reporting of key performance indicators, provision of consistent, reliable financial information and real-time access
Current State		ment initiates the budgeting		to VSB's financial position.
State	 process and provides support to the individual departments and senior management to build the operating budget. Prior year service levels are adjusted for known assumptions and are validated with senior management to arrive at the base budget. In the past two years, shortfalls were addressed through a modified zero based budgeting process to identify a set percentage where savings could be achieved. This initial step in the budget balancing process is done through consultation with the departmental owners and senior management. At a divisional level, budgets are reviewed with a "bottom-line" focus and not through a detailed analysis of individual items and variances. 	Outcomes	 Increase support towards strategic goals through development of departmental service plans. The budget should express in concrete terms how resources will be allocated and how progress will be measured. More efficient budget balancing process with collaborative involvement from the departments, Finance Department and senior management. More accurate monitoring of VSB's financial position and ability to make proactive budgeting decisions. Increase cost management and spending awareness through a clear accountability model. 	
		Considerations for Implementation	• VSB needs to consider that not all staff will have the financial skill set to conduct robust zero-based budgeting. Continual training and assistance from Finance will need to be considered.	
Key Discussion Points	year. • Budgets should be r	ic priorities and plans for the regarded as a financial per than a recurring exercise		 Effective budget accountability will require a substantial time investment to thoroughly manage the annual plan and monitor allocated costs to all activities. VSB needs to consider the need to align the budget development process with the upcoming PSAB budgeting requirements.

Item 7.6: Partnership Opportunities

Function: All

Opportunity Profile			Synopsis		
Opportunity Size	Not quantifi	able at this time	Proposed Actions	• Continue to pursue establishment of additional partnership agreements and opportunities to contract services.	
Opportunity Type	☑ Strategic Initiative			• Significant savings are available as observed in past agreements but cannot be currently quantified as it will be dependent on the nature of partnership pursued.	
Difficulty of I	mplementation:	Moderate	Outcomes	Reduce various costs through cost sharing agreements and	
Current State				redeployment of resources.Potential service quality and efficiency improvements.Ability to leverage expertise and experience from partners.Increase VSB public awareness and exposure.	
			Considerations for Implementation	 Terms of the partnership agreements will need to be carefully reviewed to ensure alignment with VSB's core mandate. It will also be important to maintain a level of flexibility and control to minimize any impact to the student learning environment. VSB will need to consider the public perception of pursuing partnerships with private sector organizations for revenue generating activities. The school board should also consider partnerships with organizations holding similar values and principles as VSB to minimize any misalignment of goals and objectives. Any consideration of staffing decisions arising from 	
Key Discussion Points	by VSB and other partnerships.Majority of discuss partnership oppor	here was a general willingness parties to enter into more sion was around cost sharing tunities but potential revenue rships should also be		 partnership agreements or contracts will need to comply with union agreements. Access and review of partnership agreements can be greatly simplified by having a central repository (see "Records Management" initiative). 	

Item 7.7: Organizational Structure

Function: All

Opportunity Profile			Synopsis		
Opportunity Size	N/A		Proposed Actions	• Consider performing further analysis on departmental effectiveness, including potential alignment of functional	
Opportunity ☑ Strategic Initiative Type			areas with the appropriate skill sets and visibility to best support the departmental and district mandate.Consider performing further assessment on processes where		
Difficulty of I	mplementation:	Moderate		cross-departmental communications would be beneficial.	
Current State	State organization to best align reporting lines with VSB's long-term strategic vision and service delivery model. There is strong understanding at the management level that the organizational design is the strategy that helps the school board achieve its goals and objectives.		Outcomes	 Clarifies leadership roles/accountabilities and aligns departments under the member of the leadership team with the skill set and visibility to best support them. Increase overall productivity throughout the school board through relevant and open lines of communication across departments. 	
	 Consideration has been provided on further reorganizing the course and program structure to align them to the strategic vision. There was indication that further lines of communication could be opened across departments throughout the district. Duplicate and redundant procedures were found to exist in various departments in the district. 	Considerations for Implementation	• This initiative will need to be considered in conjunction with the other strategic initiatives. Building accountability into the organizational structure is key to increasing communication, transparency and responsiveness within the school board. In addition, cultivating a multi-skilled workforce will assist in adapting to any changes that occur throughout the organizational structure.		
Key Discussion Points		tal communication channels ed to their full extent.			

Item 7.8: Succession Planning / Transition Process

Function: Human Resources

Opportunity Profile			Synopsis		
Opportunity Size	N/A		Proposed Actions	 Consider reviewing the current career and professional development plans to determine whether it is meeting the needs of the school board to build leadership and critical skill sets across all employee levels. Consider the need to build a detailed skills inventory database for each position to determine an ideal approach to succession planning. This includes the ability to evaluate ideal resources to fill vacant positions and maximize resource potential. Further assess the transition process to determine where efficiency opportunities are available. This would include joint efforts throughout the VSB departments to develop effective transition procedures. 	
Opportunity Type	ty ☑ Strategic Initiative				
Difficulty of In	Difficulty of Implementation: Moderate – High				
Current State	 develop a succession plan for key management positions. They have been successful in embracing succession and career planning at the senior leadership level to be well equipped for maintaining a high level of educational services. For positions below the managerial level, comments 				
 were made regarding the need for updated job descriptions, backfill, transferable skills and capacity building within the departments. There were several non-managerial positions identified that would not have adequate backfill if the position were to become vacant. Other areas of the transition process were identified as potential areas of opportunity, including an additional 		Outcomes	 Obtain key information on the functional competencies and skills of existing staff for improved staffing decisions when filling vacancies and determining promotions. Develop skills and foster growth for potential leaders in the organization. Enhance capacity by providing personalized professional development in identified areas of need. 		
	 need for benefits training and clear points of contact during the on-boarding process. Job transfer benefit adjustments and return of VSB equipment during employee exits may not be monitored to the extent of ensuring a seamless transition process and minimization of risk. 		Considerations for Implementation	operational framework as clear job descriptions and accountabilities would assist in filling positions appropriately.A skills inventory database needs to be updated regularly	
Key Discussion Points	are key to ensuring strong pool of emplThere are numerou transition process v	g and career development activities continual leadership and building a oyees. s areas of opportunity in the vhich would lead to more efficient ropriate skill sets in positions.		and used to facilitate performance management to be considered effective.Critical skills should be identified based on the needs of the school board with increased focus to ensure these critical skills are present in key positions.	

Item 7.9: Service Consolidation of Accounts Payable

Function: Finance

	Opportunity Profile	Synopsis		
Opportunity Size	Up to \$180,000	Proposed Actions	 Consider reviewing the work contract terms and renegotiating working periods from 12 months to 10 months. Consider reducing the Accounts Payable function within the schools with the long-term objective of centralizing the function within Central Administration. There would need to 	
Opportunity Type	☑ Operating Budget Impact ☑ Strategic Initiative			
Difficulty of Implementation: Moderate - High			be an indirect reporting structure to the central Finance department. VSB would need to assess the viability based on the outcomes of the pilot.	
StateSupport" ro functions:> Performs schools;> Reconcil> Maintair invoice p fees rece> Reconcil answers outstand and doct departm> Prepares > Reconcil> Reconcil and doct departm> Prepares > Reconcil> Workload fe	 Each secondary school has an "Accounts Support" role which provides the following functions: Performs accounting functions to support 		 Consider training staff on standardized processes to gain efficiencies and improve effectiveness. 	
	 schools; Reconciles accounts; Maintains clerical control for purchase orders invoice payable and other clerical reports and fees receivable; Reconciles payable accounts for suppliers, answers queries from suppliers, researches outstanding items by collecting information and documentation from various departments; Prepares monthly trial balance; and Reconciles accounts to District accounts. Workload for these roles are reduced during the summer months due to the student summer 	Outcomes	 Reduce duplication of activities through consolidation of roles as similar functions are occurring for all school transactions. The objective would be to have one central model for Accounts Payable functions. Provide an additional level of transparency of functions occurring at both central and school-level. Increased level of services as functional support would all be centralized in one location. 	
		Considerations for Implementation	 Need to consider skill set requirements for any process or service delivery model changes. Any consideration of centralization of services may require relocation and transportation of resources. Review of collective agreements and relocation feasibility will need to be assessed. 	
Key Discussion Points	• Any additional school-level functions that do not directly serve the classroom services can be assessed for different operating models and eventually centralization.		 Consider if there are any similar functions occurring at the elementary schools that could be further assessed. 	

Item 7.10: Sustainability

Function: All

	Opportunity Profile	Synopsis		
Opportunity Size	\$ 100,000 - \$ 200,000	Proposed Actions	 Consider integrating sustainability into core business operations as part of a long-term strategic vision and to demonstrate management leadership on sustainability. Consider reviewing resource levels to focus on sustainability initiatives. 	
Opportunity Type	☑ Operating Budget Impact ☑ Strategic Initiative			
Difficulty of Implementation: Moderate			• Communicate sustainability successes with the broader community to increase positive exposure.	
Current State	• VSB has several sustainability initiatives in place that have been successful in reducing utilities			
	 costs and its carbon footprint. Initiative highlights include lighting system upgrades at 25 schools, new construction of energy efficient schools, integration of renewable energy technologies and increased student awareness. VSB's five-year electricity reduction target of 5 GWh (15%) is on target to be realized ahead of schedule for a potential savings of \$400 to \$500K. VSB has shown an overall decrease of utility usage from FY09 to FY11 (electricity – 10%; natural gas – 19%; water – 46%; sewage – 53%). A number of projects with high energy, carbon and cost saving potential are currently underway or being evaluated. A significant portion of the existing capacity is used toward meeting Provincial Legislation on measuring and reporting the organization's Carbon Neutral Actions. 	Outcomes	 Long-term reduction in utility costs and long-term value for the Vancouver School Board. Long-term reduction in carbon footprint and carbon offset costs. Positive exposure and public relations around energy conservation, carbon offsetting and green initiatives. Opportunity to position VSB as a leader in sustainability. Alignment to provincial Climate Change Adaptation Strategy. 	
		Considerations for Implementation	 While the implementation of sustainability initiatives will be highly dependent on availability of capital and qualified resources, it presents an opportunity for leadership and long-term business value for the school board. Sustainability initiatives will need to be considered in parallel with building seismic upgrades and new construction projects. The Sustainability group may liaise and work with existing 	
Key Discussion Points	• Need to consider a highly visual central Sustainability group dedicated to developing and delivering programs district-wide with a broad sustainability mandate.		structures to develop solutions that bring multiple benefits.	

Item 7.11: Enterprise Risk Management

Function: All

Opportunity Profile			Synopsis		
Opportunity Size	N/A		Proposed Actions	• Consider implementing a formal risk management strategy to provide the framework to guide the development of	
Opportunity Type	ty ☑ Strategic Initiative			 processes that take into consideration organizational risk. Consider making risk accountability a critical operating requirement at the school board. This would involve applying a disciplined approach to risk evaluation and control, as well as implementing an oversight process that ensures various risks are addressed holistically rather than in silos. 	
Difficulty of In Current State					
	 including financial infrastructural risl It was noted that t diligent in assessir risks of the school overall risk framew other areas of the s affected, such as L Safety. There is currently management, scho Freedom of Inforn (FOIP). The job re of over 50 propert 800 personal liabi VSB has been proa an Internal Audit f have the resources 	I, operational, reputational and ts. he Facilities department is very by the infrastructural and seismic board but it is not tied to an work and strategy to integrate to school board that may be earning Services and Health & one employee who oversees risk pol incidents, insurance and hation and Protection of Privacy sponsibilities entail management y based incidents and upwards of lity incidents a year. active in considering the need for function but currently does not to develop this functional area.	Outcomes Considerations for Implementation	 Provide a standardized approach to assessing and managing all risks to the school board. Provide systematic and disciplined approach to evaluate and improve controls and governance throughout the school board. Improve management control and public perception through reduced exceptions identified during audits. Ontario school boards have an initiative underway to share the Internal Audit function with peer school boards in their region. This has been approved by the Ontario Ministry of Education and may be a long-term solution worth exploring. Similar to VSB's requirements, the scope of work of the shared internal audit team would be to determine whether the network of risk management, control, and governance processes is adequate and functioning. An additional benefit to be considered through a shared Internal Audit function would be the provision of 	
Key Discussion Points	where staff are cor to build an optima	te a controlled risk environment nfortable taking calculated risks l learning environment and ve approach to delivering es.		an independent and objective assessment.	

PwC would like to thank the Trustees, management and staff at Vancouver School Board, District Parent Advisory Council and Union groups for their contributions to the Resource Allocation Review. Participants have been very open and collaborative with providing comments, ideas and feedback. It is evident that all groups are very engaged in student learning and interested in further collaboration at the outset of the review. Their insight and support throughout the project was invaluable and appreciated.