



10th Anniversary & Grand Reopening of our newly built facilities

Maxim Medical staff grow with company

The trust the company works hard to build with customers, also extends between staff at Maxim Medical. They're like a big family, with several employees who have stayed and grown with the company over the years.

"Every time we come into this office in the morning, we always think there are 25 families we need to take care of every day," Kaskas said, referring to their staff and their families.

Dennis Fox started working with the company eight years ago as a service technician and would help install and repair mobility equipment in peoples' homes.

Now, Fox is a Mobility and Accessibility Consultant and works along with clients, physicians, and therapists to figure out customers' needs to aid them in their daily lives, as well as help them access government funding.

"It is rewarding," he said. "You're helping people, making them more comfortable in an otherwise uncomfortable situation."

He meets new people in his job every day, which keeps him on the road, travelling between homes, hospitals and nursing homes.

Fox, too, thinks there's something familial with his coworkers. "It is like a family," he said. "You get to know everybody, you see them every day for eight hours."

Jennifer Stamcoff is a Business Coordinator who has been with Maxim Medical for a bit lon-



Cheryl Charuk, Compression Therapy and Mastectomy Specialist

ger than Fox. She knows how just about every other job works and helps to keep things running.

For her, being part of a health centered company has its perks. "It's satisfying to know that we're making a difference in people's lives," she said. "That we assist them in staying active and maybe even making them comfortable in their own homes."

She said that when she first started working for the company, they saw a few customers each day at the Windsor location, but now hundreds walk through the door.

"It's really exciting. I'd say even within the



Kristy Galarneau, Physician Supplies and Equipment Sales Consultant, part of the Maxim Medical family.

last two years it's really come up a lot," she said. "Even before we came to this new building the business really started to pick up."

Eric Oldenburg became the company's first delivery driver eight years ago and now manages all shipments coming in and out of the Windsor location, as well as stock going to the Tecumseh store.

He also has seen the place grow. "There's nowhere to go but up. We continue to grow," Oldenburg said.

Prior to working for Maxim Medical, Oldenburg had worked for 35 years in the automotive industry. With Maxim Medical, he finds his

work rewarding.

"You're here to help people and when you do the people feel comfortable and they feel good about themselves," he said. "And they thank you - that means more than anything else."

Cheryl Henneker has been with the company from its earliest roots, logging in 10 years handling its purchasing. Before joining the Maxim family, she had previously worked in the home health care industry for 27 and a half years.

At Maxim, she saw the company grow from just a handful of employees to what it is today. "Everybody knows everybody and everybody's pretty close," she said.



Mike Wallis (left) Service Technician works on a power wheelchair.

PHOTOS- RICK DAWES

Grand reopening event

In 2009, the company won a business excellence award from the Windsor-Essex Chamber of Commerce within the small company medical and health service field.

They had been nominated by Dr. Alfie Morgan, a University of Windsor business professor who advocates for local small businesses. "They have taken this business in the span of 10 years from 0 to 100," he said.

The last two years have been increasingly busy for the company. In spring 2013 they had a new 4,500 square-foot store built for their Tecumseh location, conveniently within the same plaza as the old store.

Just last August the Windsor store moved to a newly built, 16,000 square foot building.

"Are we happy, yes, do we show it? Not necessarily. We always have to stay grounded," Kaskas said. "We look back to where we started and where we are now. We're very satisfied. Can we do better? Of course we can."

The grand reopening takes place June 4 at their location at 250 Tecumseh Rd. E., which sits just behind the 7-Eleven and can be entered from McDougall Street.

The event will feature free hotdogs, pop, giveaways and prizes. Representatives from product manufacturers will also be available for people to talk with about their home health care needs.

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As a valued partner in the medical compression business, **SIGVARIS** would like to congratulate Maxim Medical for 10 years of outstanding service to their community and wish them continued success in the future.

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